

Oahu Local Market Update

October 2020



<u>LOCAL MARKETS</u>	<u>TMK AREAS</u>
Moanalua - Salt Lake	1-1-1
Kalihi - Palama	1-1-2 to 1-1-7
Downtown - Nuuanu	1-1-8 to 1-2-2
Ala Moana - Kakaako	1-2-3
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)
Waikiki	1-2-6
Kapahulu - Diamond Head	1-3-1 to 1-3-4
Waialae - Kahala	1-3-5
Aina Haina - Kuliouou	1-3-6 to 1-3-8
Hawaii Kai	1-3-9
Kailua - Waimanalo	1-4-1 to selected 1-4-4
Kaneohe	1-4-4 to 1-4-7
Windward Coast	1-4-8 to 1-5-5
North Shore	1-5-6 to 1-6-9
Wahiawa	1-7-1 to 1-7-7
Makaha - Nanakuli	1-8-1 to 1-8-9
Ewa Plain	1-9-1
Makakilo	1-9-2 to 1-9-3
Waipahu	1-9-4
Mililani	Selected 1-9-4 to 1-9-5
Pearl City - Aiea	1-9-6 to 1-9-9

CONTENTS:

Single Family Homes: Local Market Update	2
Condos: Local Market Update	3
Aina Haina - Kuliouou	4
Ala Moana - Kakaako	5
Downtown - Nuuanu	6
Ewa Plain	7
Hawaii Kai	8
Kailua - Waimanalo	9
Kalihi - Palama	10
Kaneohe	11
Kapahulu - Diamond Head	12
Makaha - Nanakuli	13
Makakilo	14
Makiki - Moiliili	15
Mililani	16
Moanalua - Salt Lake	17
North Shore	18
Pearl City - Aiea	19
Wahiawa	20
Waialae - Kahala	21
Waikiki	22
Waipahu	23
Windward Coast	24
Neighborhoods Summary	25
Single Family Homes	25-29
Condos	30-32

SOURCE: Honolulu Board of REALTORS®, residential re-sales data compiled from HiCentral MLS, Ltd.®

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

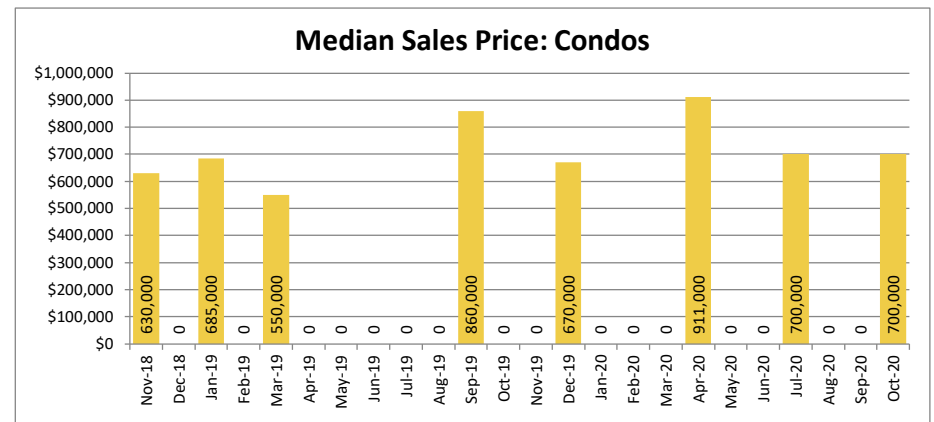
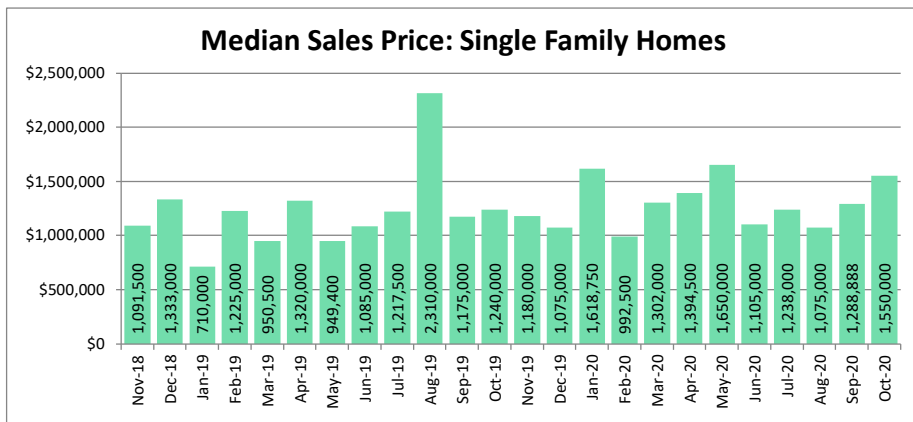
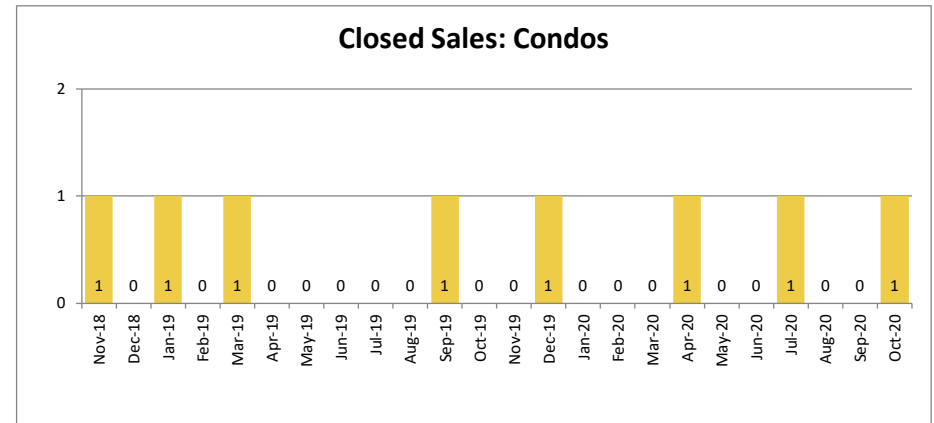
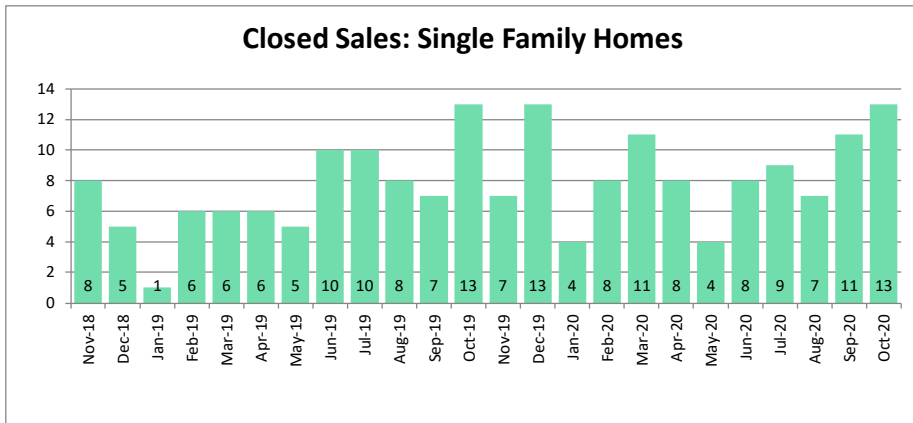
October 2020

Aina Haina - Kuliouou

1-3-6 to 1-3-8

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	15	12	25%	131	156	-16%
Closed Sales	13	13	0%	83	72	15%
Median Sales Price	\$1,550,000	\$1,240,000	25%	\$1,288,888	\$1,172,500	10%
Percent of Original List Price Received	97.4%	94.6%	3%	95.5%	95.2%	0%
Median Days on Market	21	15	40%	32	20	60%
Inventory of Homes for Sale	45	71	-37%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	0	0	-	3	4	-25%
Closed Sales	1	0	-	3	3	0%
Median Sales Price	\$700,000	-	-	\$700,000	\$685,000	2%
Percent of Original List Price Received	98.4%	-	-	98.4%	96.1%	2%
Median Days on Market	21	-	-	24	46	-48%
Inventory of Homes for Sale	1	2	-50%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

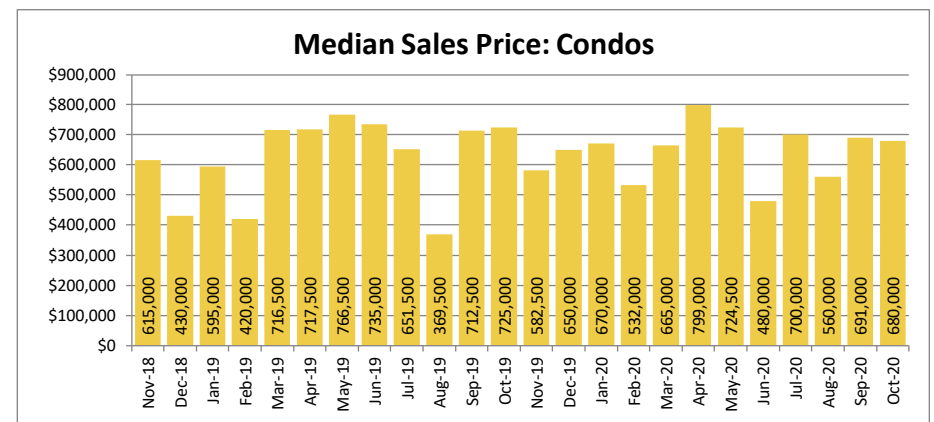
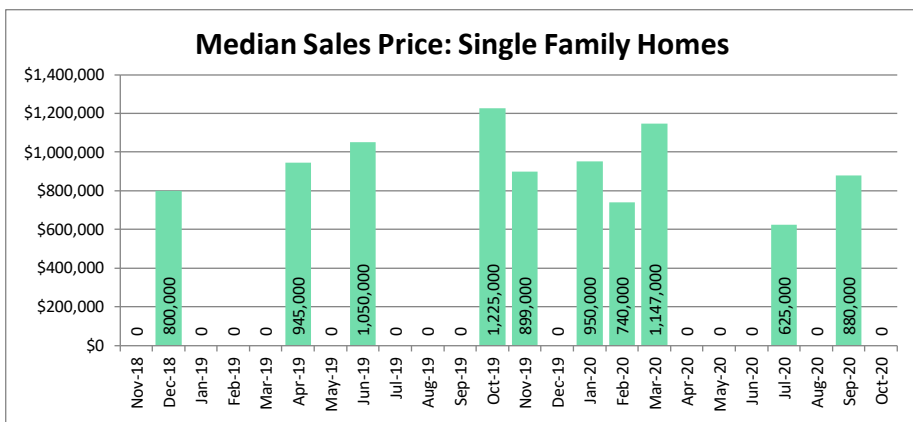
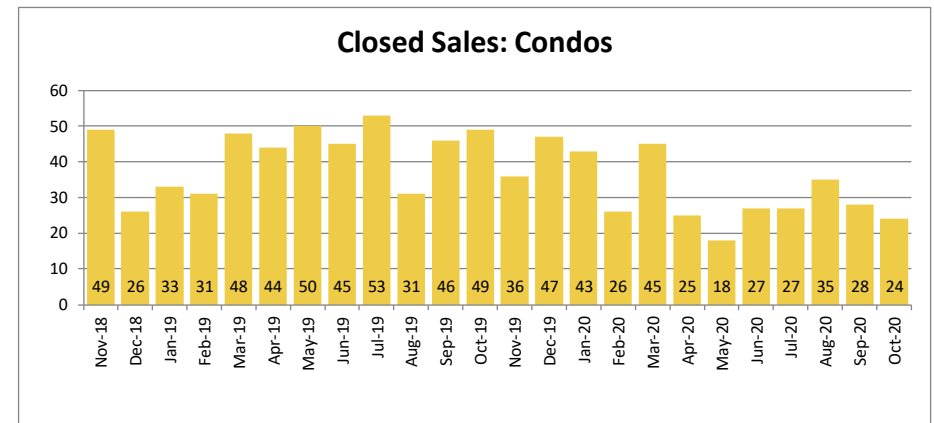
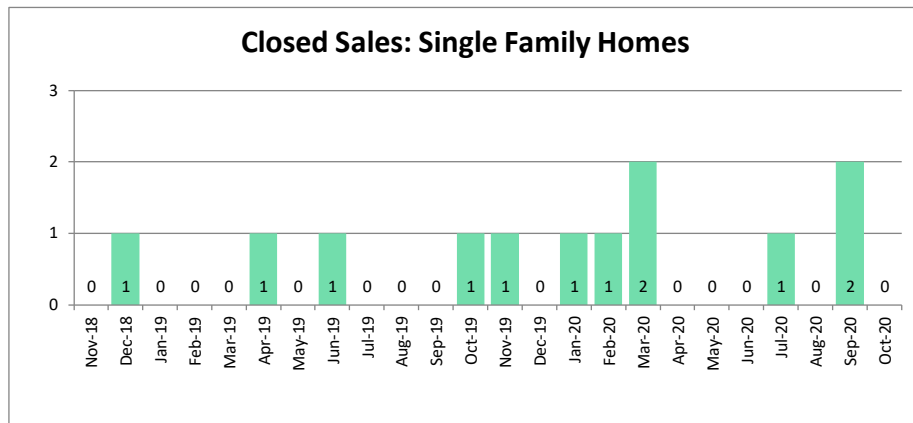
October 2020

Ala Moana - Kakaako

1-2-3

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	1	2	-50%	13	8	63%
Closed Sales	0	1	-100%	7	3	133%
Median Sales Price	-	\$1,225,000	-	\$880,000	\$1,050,000	-16%
Percent of Original List Price Received	-	98.0%	-	95.2%	95.5%	0%
Median Days on Market	-	610	-	6	39	-85%
Inventory of Homes for Sale	5	3	67%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	48	64	-25%	654	749	-13%
Closed Sales	24	49	-51%	298	430	-31%
Median Sales Price	\$680,000	\$725,000	-6%	\$660,500	\$665,000	-1%
Percent of Original List Price Received	94.7%	97.3%	-3%	95.7%	95.8%	0%
Median Days on Market	59	31	90%	46	43	7%
Inventory of Homes for Sale	346	298	16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

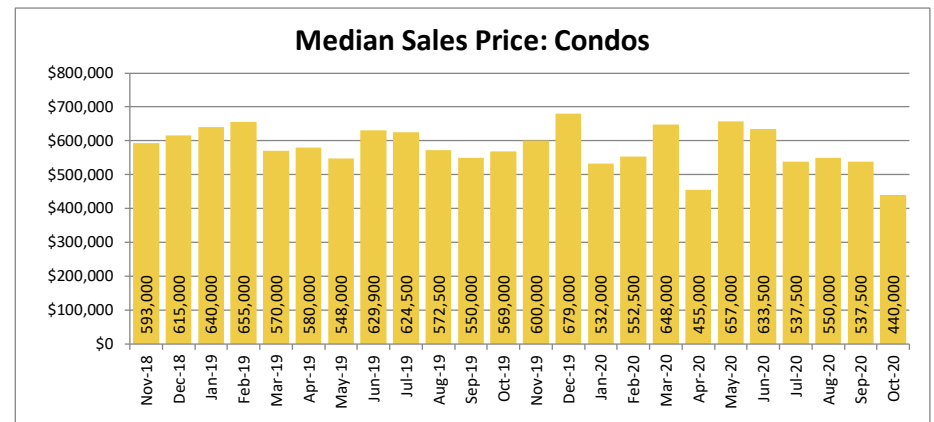
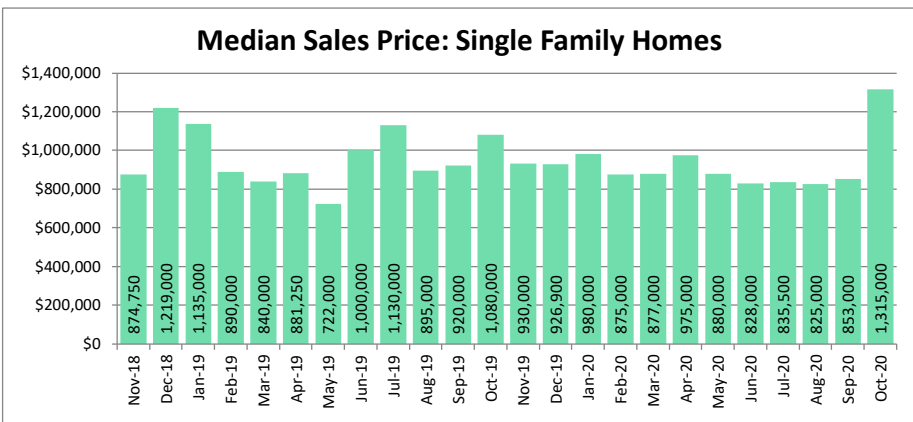
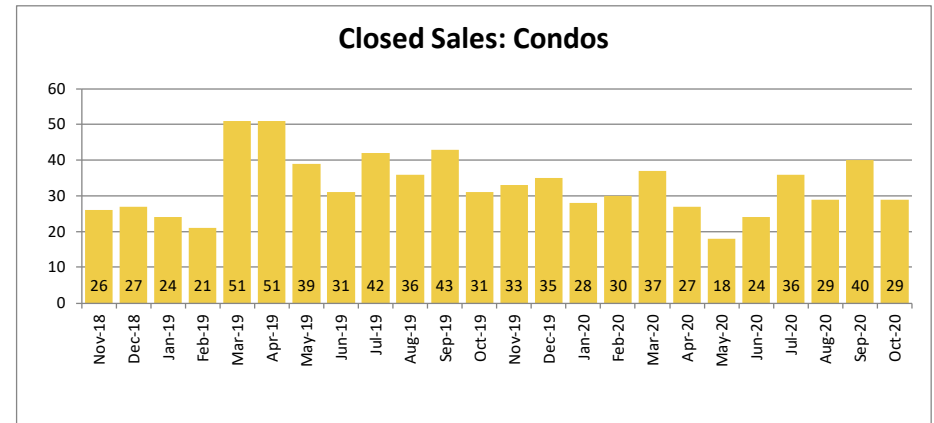
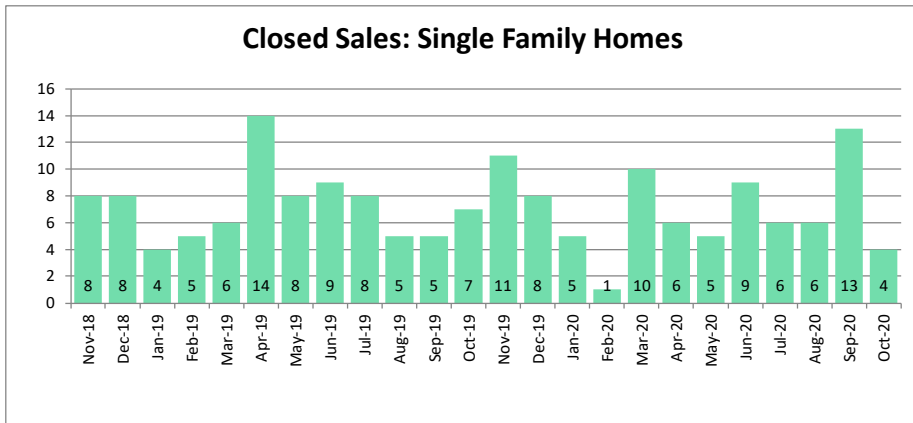
Local Market Update

October 2020

Downtown-Nuuanu
1-1-8 to 1-2-2

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	17	12	42%	100	137	-27%
Closed Sales	4	7	-43%	65	71	-8%
Median Sales Price	\$1,315,000	\$1,080,000	22%	\$875,000	\$915,000	-4%
Percent of Original List Price Received	95.5%	98.6%	-3%	96.0%	95.7%	0%
Median Days on Market	109	18	506%	26	26	0%
Inventory of Homes for Sale	34	46	-26%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	57	50	14%	459	630	-27%
Closed Sales	29	31	-6%	298	369	-19%
Median Sales Price	\$440,000	\$569,000	-23%	\$556,000	\$580,000	-4%
Percent of Original List Price Received	98.0%	97.2%	1%	97.0%	97.8%	-1%
Median Days on Market	16	32	-50%	42	28	50%
Inventory of Homes for Sale	173	205	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

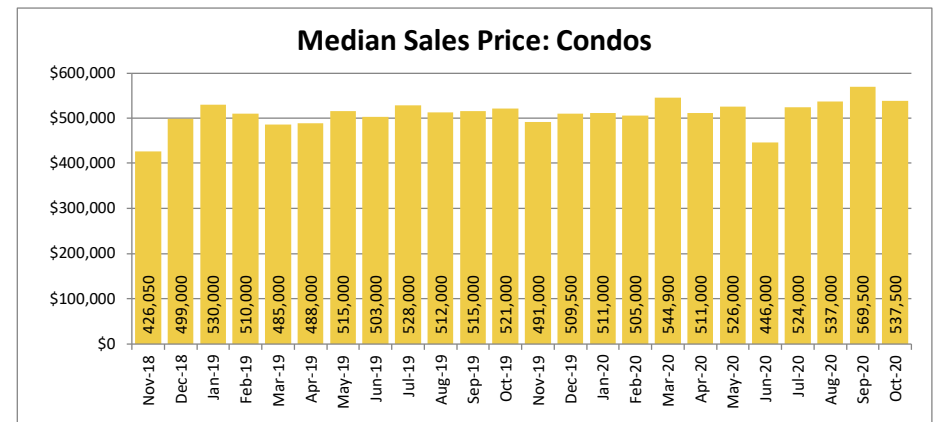
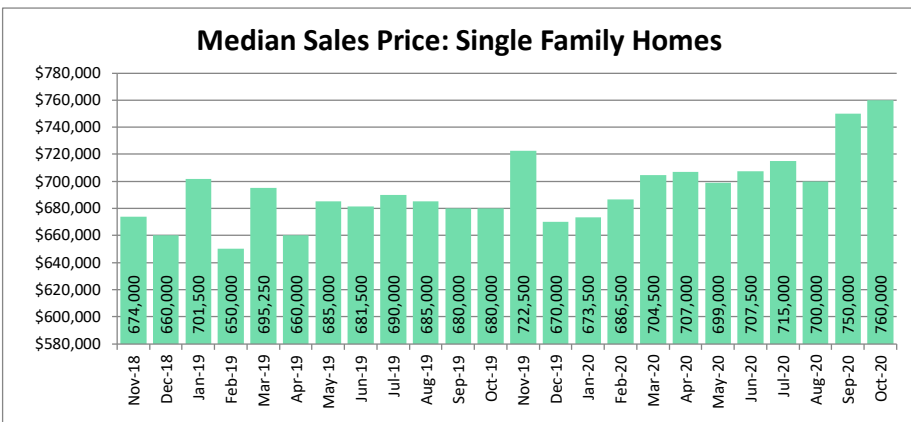
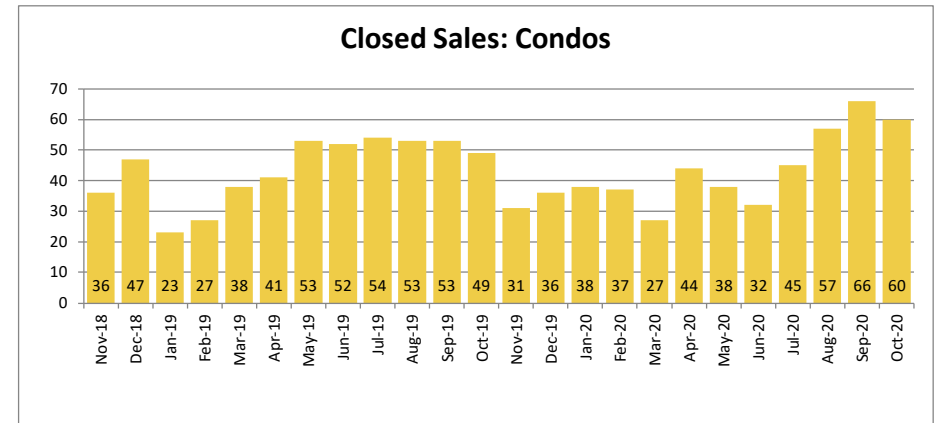
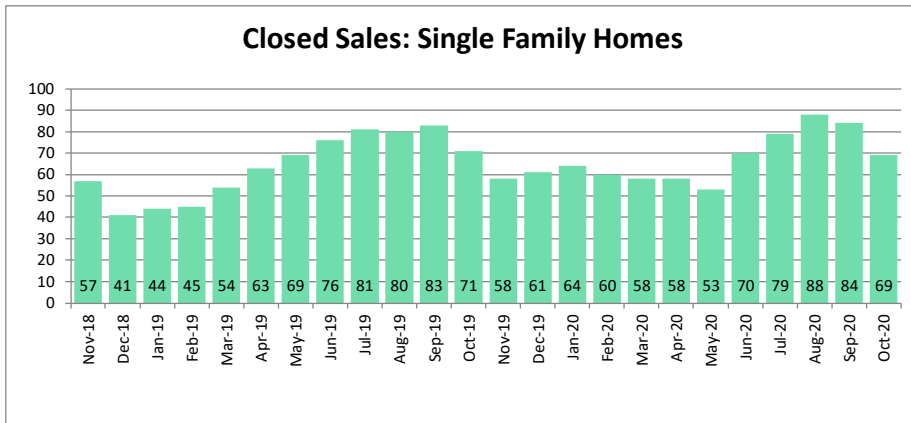
Local Market Update

October 2020

Ewa Plain
1-9-1

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	65	75	-13%	725	888	-18%
Closed Sales	69	71	-3%	683	666	3%
Median Sales Price	\$760,000	\$680,000	12%	\$705,000	\$680,000	4%
Percent of Original List Price Received	101.2%	99.3%	2%	100.0%	98.8%	1%
Median Days on Market	5	19	-74%	10	24	-58%
Inventory of Homes for Sale	93	209	-56%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	48	52	-8%	515	553	-7%
Closed Sales	60	49	22%	444	443	0%
Median Sales Price	\$537,500	\$521,000	3%	\$525,000	\$513,450	2%
Percent of Original List Price Received	100.3%	99.3%	1%	100.0%	99.1%	1%
Median Days on Market	7	13	-46%	14	19	-26%
Inventory of Homes for Sale	81	100	-19%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

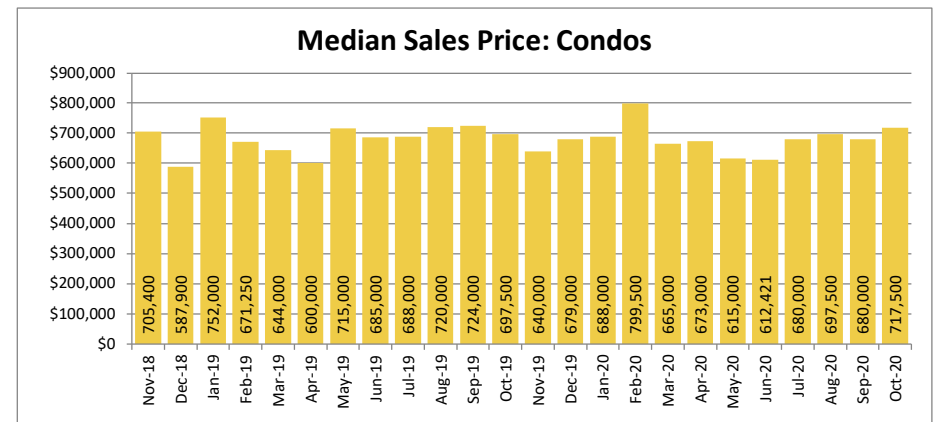
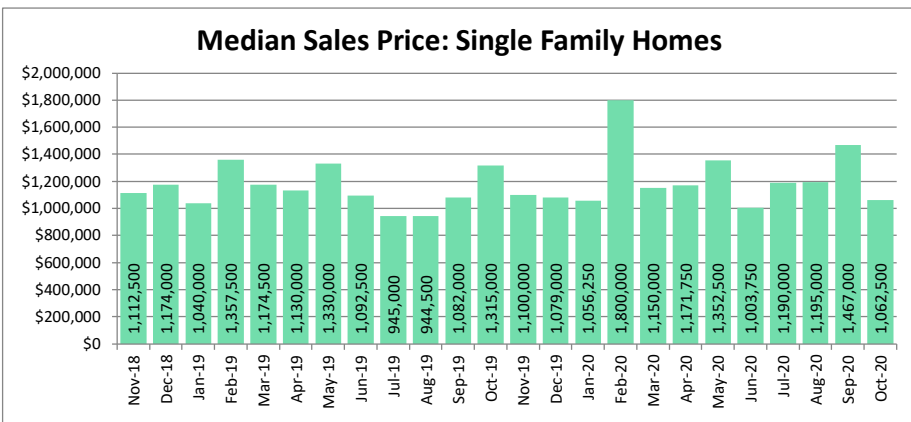
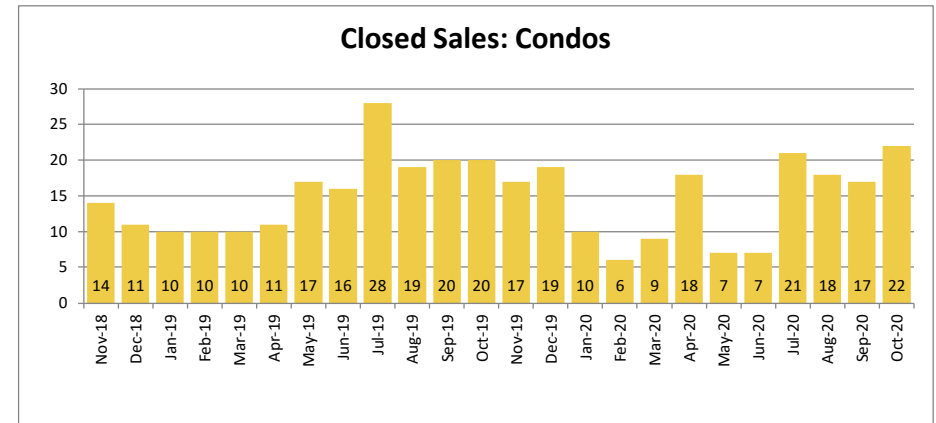
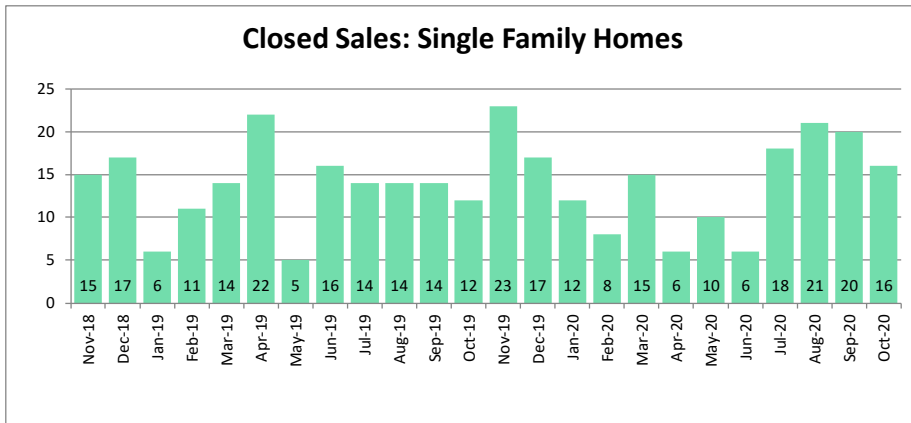
October 2020

Hawaii Kai

1-3-9

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	24	23	4%	189	228	-17%
Closed Sales	16	12	33%	132	128	3%
Median Sales Price	\$1,062,500	\$1,315,000	-19%	\$1,230,000	\$1,090,000	13%
Percent of Original List Price Received	97.2%	94.3%	3%	96.7%	95.0%	2%
Median Days on Market	15	28	-46%	33	28	18%
Inventory of Homes for Sale	61	86	-29%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	16	17	-6%	219	267	-18%
Closed Sales	22	20	10%	135	161	-16%
Median Sales Price	\$717,500	\$697,500	3%	\$680,000	\$692,500	-2%
Percent of Original List Price Received	98.8%	98.8%	0%	98.1%	97.6%	1%
Median Days on Market	25	39	-36%	29	36	-19%
Inventory of Homes for Sale	60	69	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

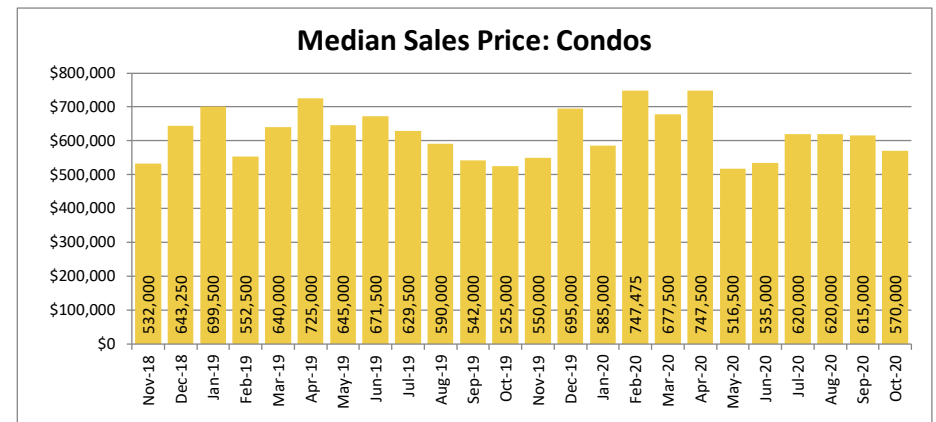
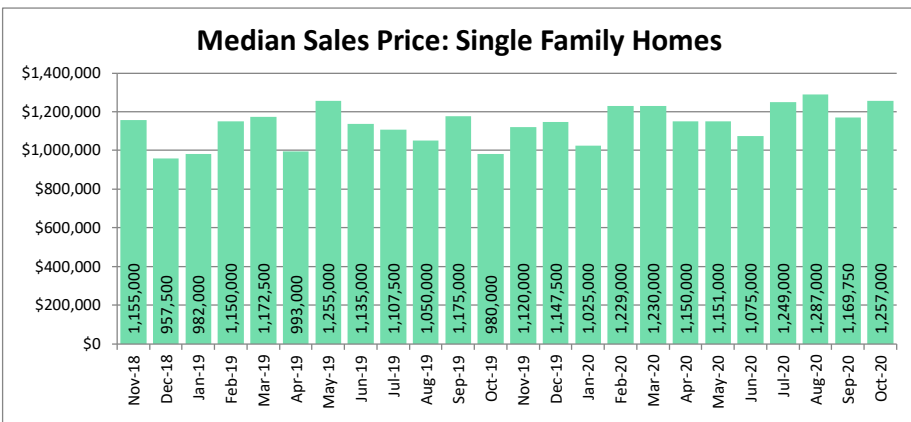
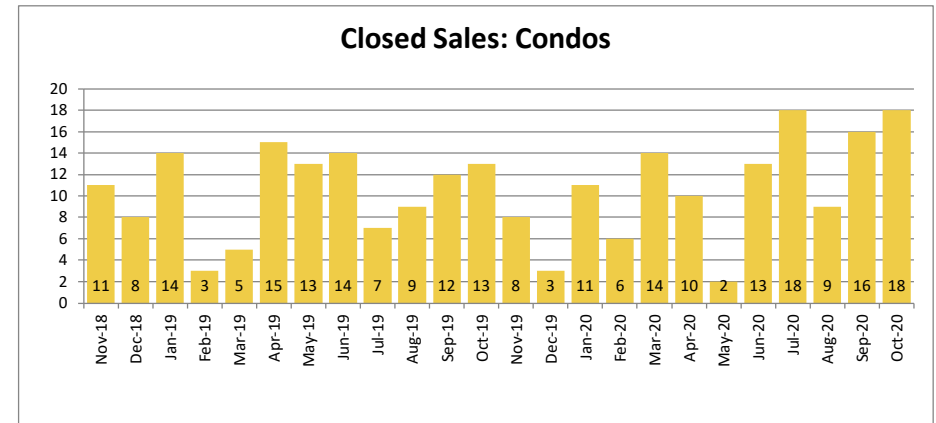
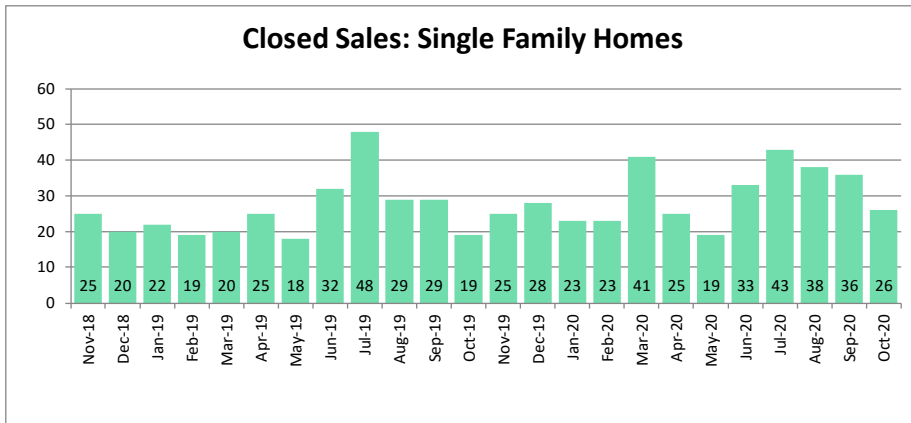
October 2020

Kailua - Waimanalo

1-4-1 to Selected 1-4-4

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	27	35	-23%	330	415	-20%
Closed Sales	26	19	37%	307	261	18%
Median Sales Price	\$1,257,000	\$980,000	28%	\$1,200,000	\$1,080,000	11%
Percent of Original List Price Received	99.5%	98.0%	2%	98.1%	95.1%	3%
Median Days on Market	8	31	-74%	20	22	-9%
Inventory of Homes for Sale	89	154	-42%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	18	17	6%	153	140	9%
Closed Sales	18	13	38%	117	105	11%
Median Sales Price	\$570,000	\$525,000	9%	\$620,000	\$597,516	4%
Percent of Original List Price Received	99.2%	96.9%	2%	98.7%	98.6%	0%
Median Days on Market	18	23	-22%	24	20	20%
Inventory of Homes for Sale	37	33	12%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

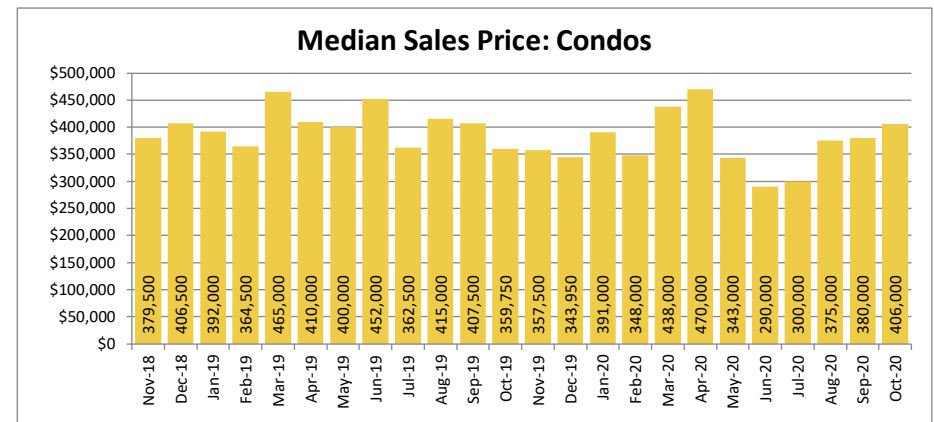
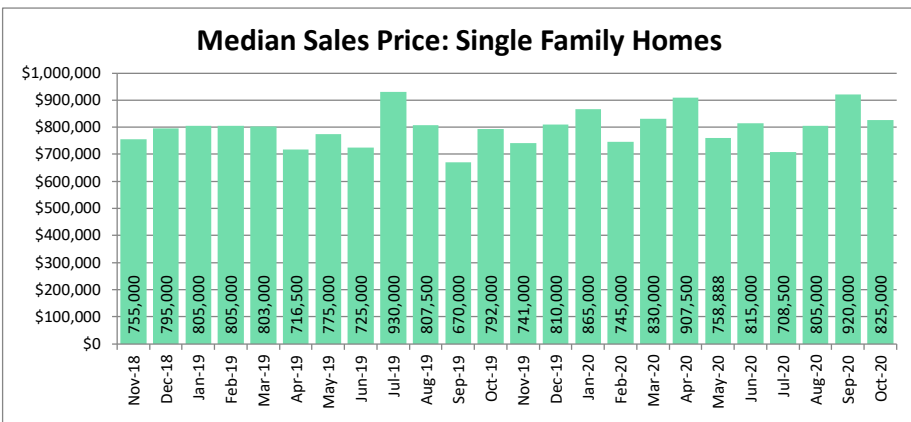
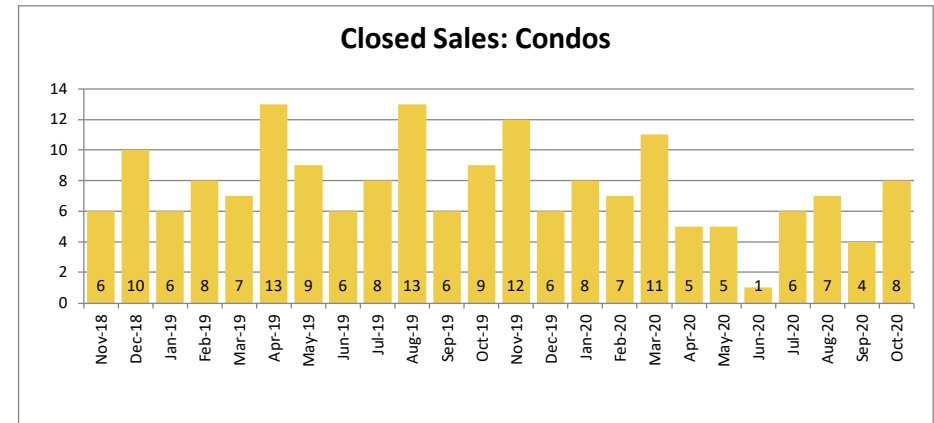
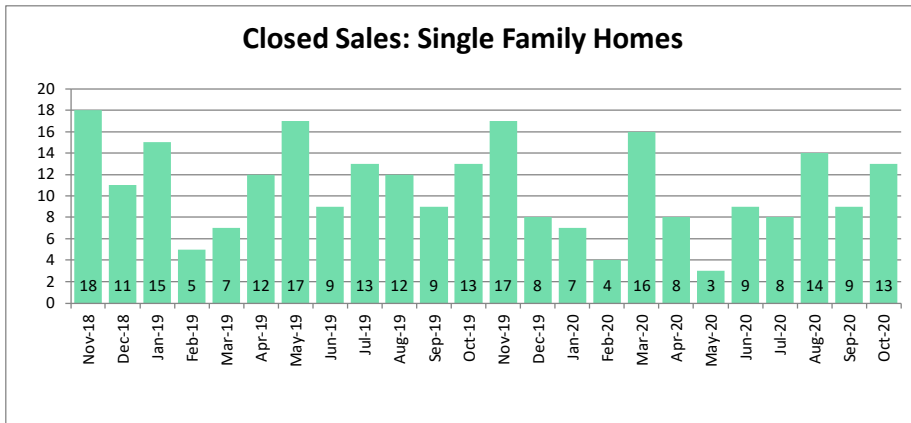
October 2020

Kalihi - Palama

1-1-2 to 1-1-7

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	12	16	-25%	132	179	-26%
Closed Sales	13	13	0%	91	112	-19%
Median Sales Price	\$825,000	\$792,000	4%	\$815,000	\$775,500	5%
Percent of Original List Price Received	96.9%	97.5%	-1%	97.3%	96.7%	1%
Median Days on Market	28	13	115%	19	27	-30%
Inventory of Homes for Sale	49	61	-20%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	20	16	25%	125	142	-12%
Closed Sales	8	9	-11%	62	85	-27%
Median Sales Price	\$406,000	\$359,750	13%	\$376,000	\$397,000	-5%
Percent of Original List Price Received	96.7%	97.2%	-1%	97.7%	98.0%	0%
Median Days on Market	73	31	135%	37	22	68%
Inventory of Homes for Sale	57	51	12%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

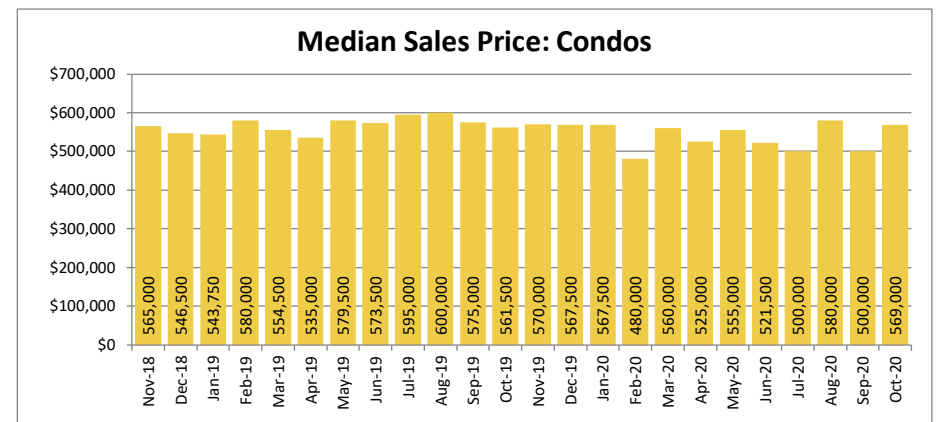
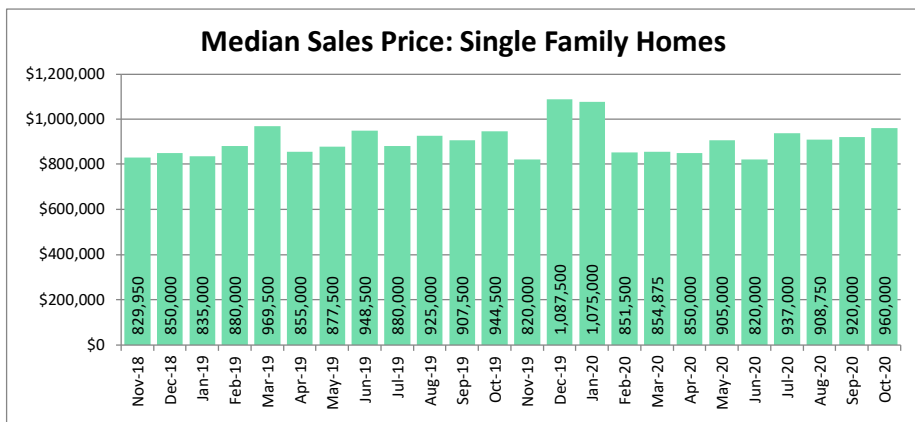
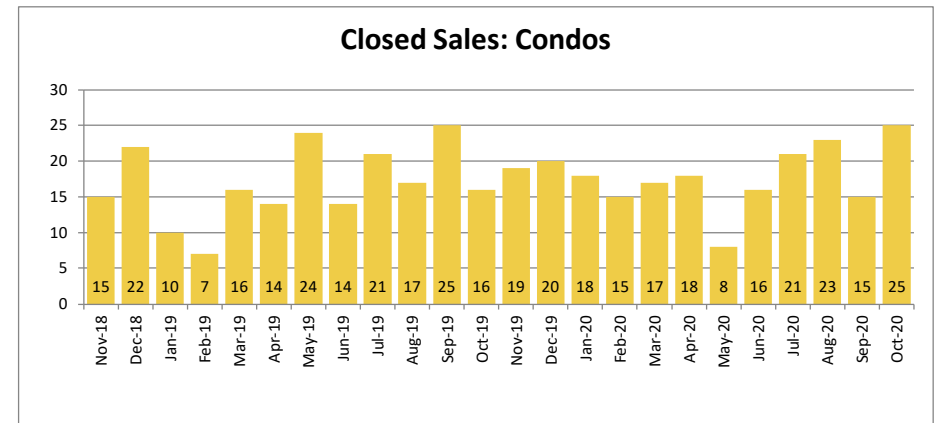
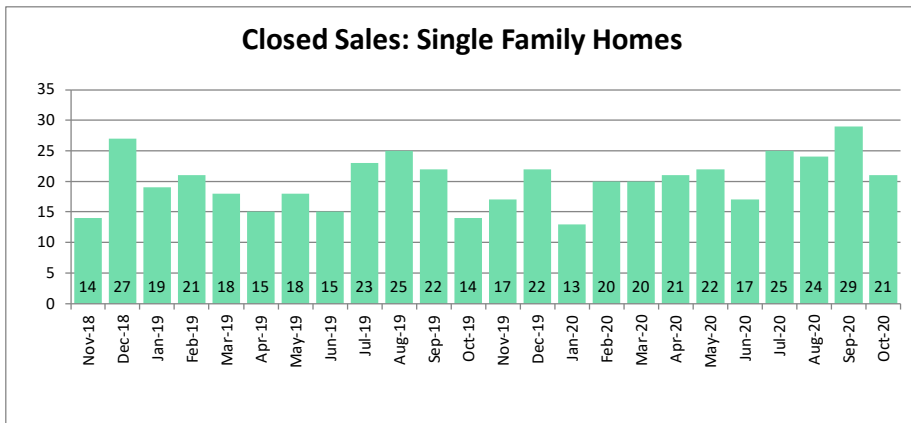
October 2020

Kaneohe

Selected 1-4-4 to 1-4-7

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	26	28	-7%	249	287	-13%
Closed Sales	21	14	50%	212	190	12%
Median Sales Price	\$960,000	\$944,500	2%	\$887,500	\$896,944	-1%
Percent of Original List Price Received	100.0%	96.7%	3%	98.4%	96.1%	2%
Median Days on Market	7	30	-77%	13	18	-28%
Inventory of Homes for Sale	53	92	-42%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	23	22	5%	206	281	-27%
Closed Sales	25	16	56%	176	164	7%
Median Sales Price	\$569,000	\$561,500	1%	\$555,000	\$580,000	-4%
Percent of Original List Price Received	98.4%	97.1%	1%	98.5%	98.7%	0%
Median Days on Market	23	36	-36%	25	21	19%
Inventory of Homes for Sale	46	84	-45%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

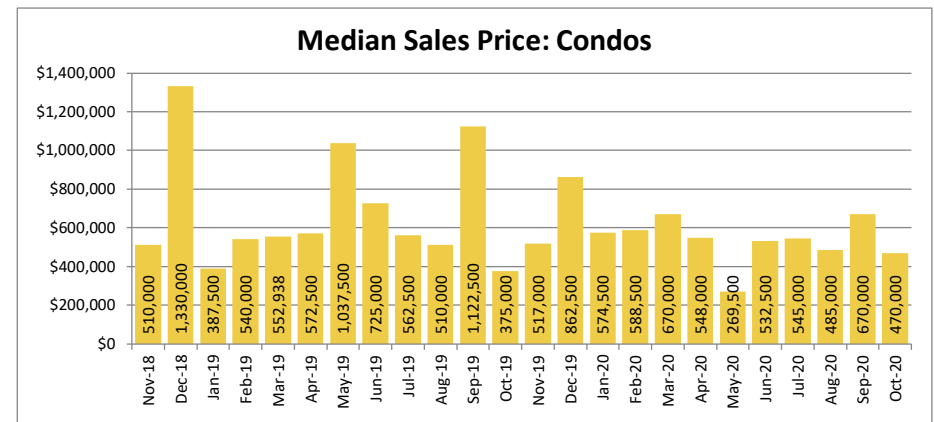
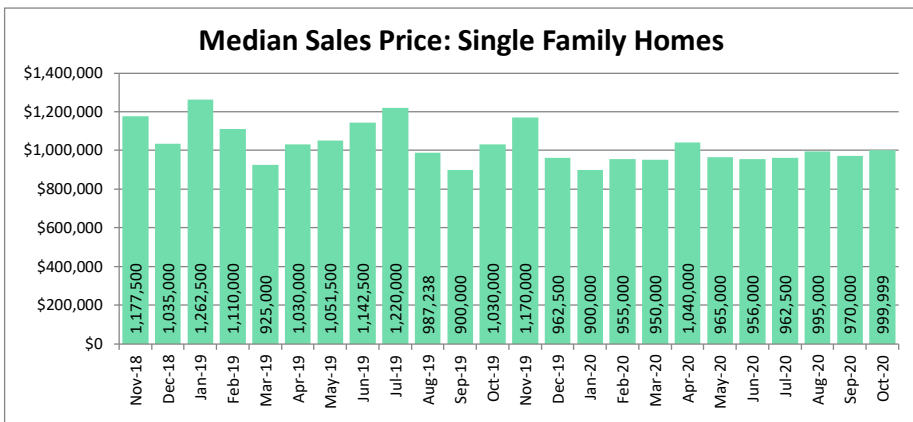
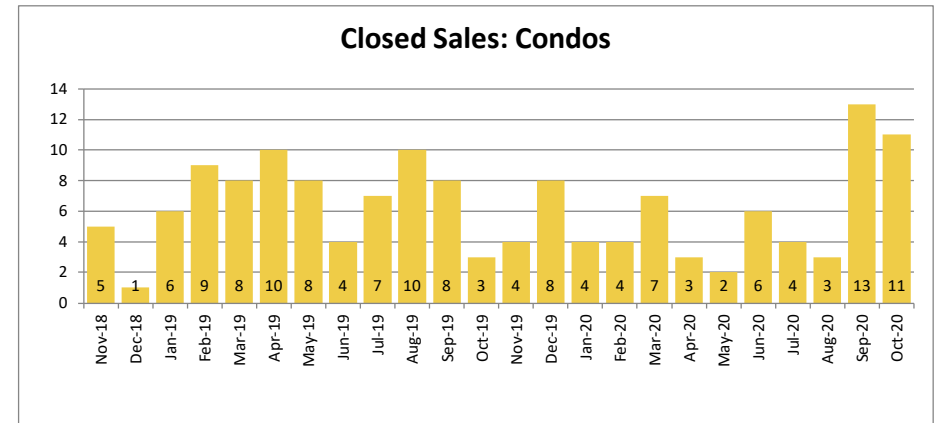
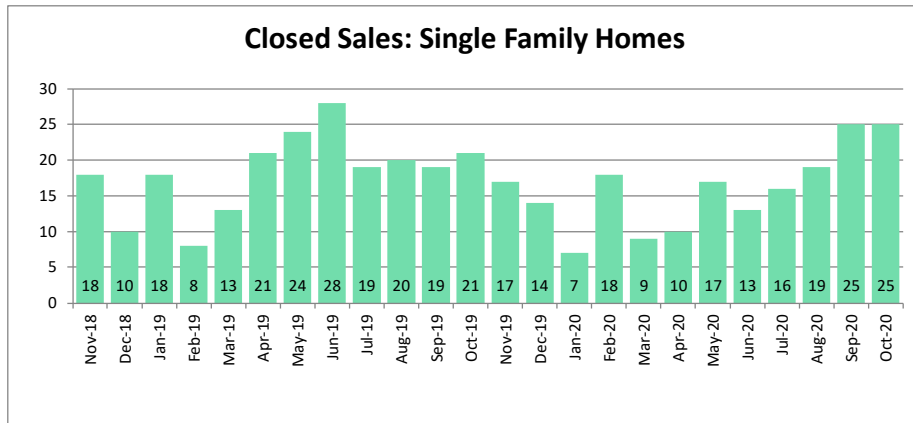
October 2020

Kapahulu - Diamond Head

1-3-1 to 1-3-4

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	34	28	21%	262	326	-20%
Closed Sales	25	21	19%	159	191	-17%
Median Sales Price	\$999,999	\$1,030,000	-3%	\$967,500	\$1,050,000	-8%
Percent of Original List Price Received	97.9%	97.5%	0%	97.3%	95.1%	2%
Median Days on Market	17	15	13%	22	17	29%
Inventory of Homes for Sale	101	120	-16%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	15	15	0%	114	124	-8%
Closed Sales	11	3	267%	57	73	-22%
Median Sales Price	\$470,000	\$375,000	25%	\$537,000	\$540,000	-1%
Percent of Original List Price Received	98.2%	98.3%	0%	97.9%	97.1%	1%
Median Days on Market	20	17	18%	19	28	-32%
Inventory of Homes for Sale	60	59	2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

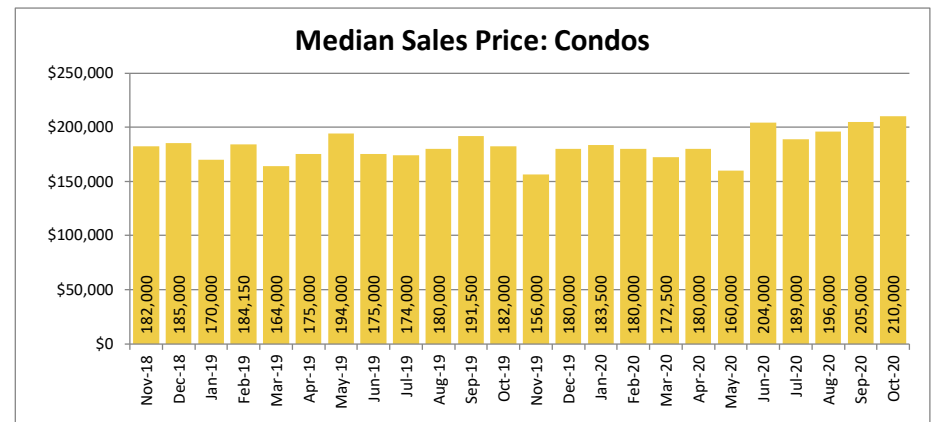
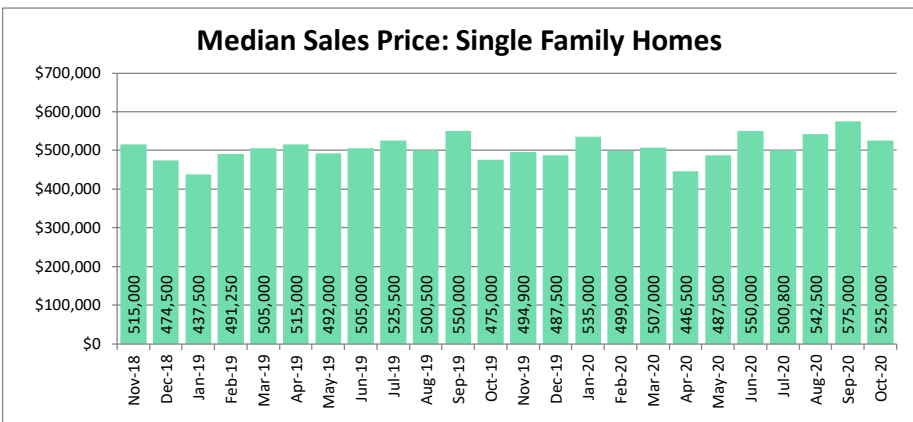
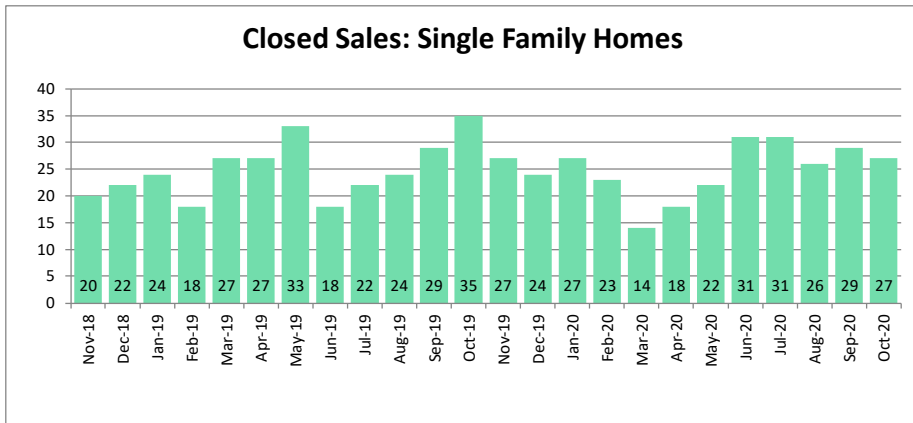
October 2020

Makaha - Nanakuli

1-8-1 to 1-8-9

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	24	45	-47%	299	385	-22%
Closed Sales	27	35	-23%	248	257	-4%
Median Sales Price	\$525,000	\$475,000	11%	\$522,000	\$500,000	4%
Percent of Original List Price Received	100.0%	98.5%	2%	99.2%	97.7%	2%
Median Days on Market	38	24	58%	31	32	-3%
Inventory of Homes for Sale	65	114	-43%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	28	18	56%	235	231	2%
Closed Sales	20	16	25%	150	151	-1%
Median Sales Price	\$210,000	\$182,000	15%	\$189,000	\$180,000	5%
Percent of Original List Price Received	94.6%	97.6%	-3%	97.0%	97.3%	0%
Median Days on Market	55	41	34%	34	31	10%
Inventory of Homes for Sale	87	84	4%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

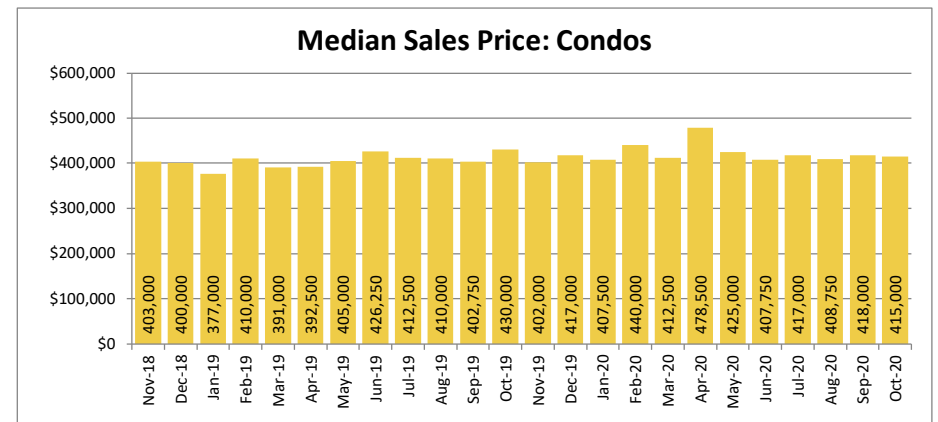
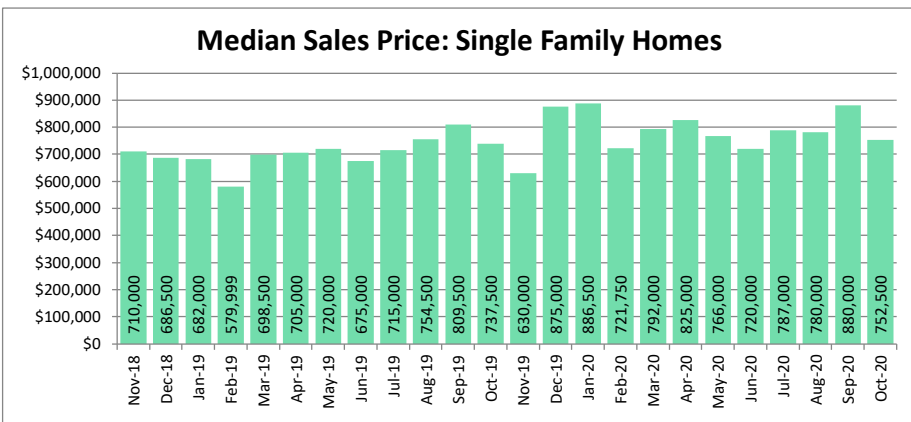
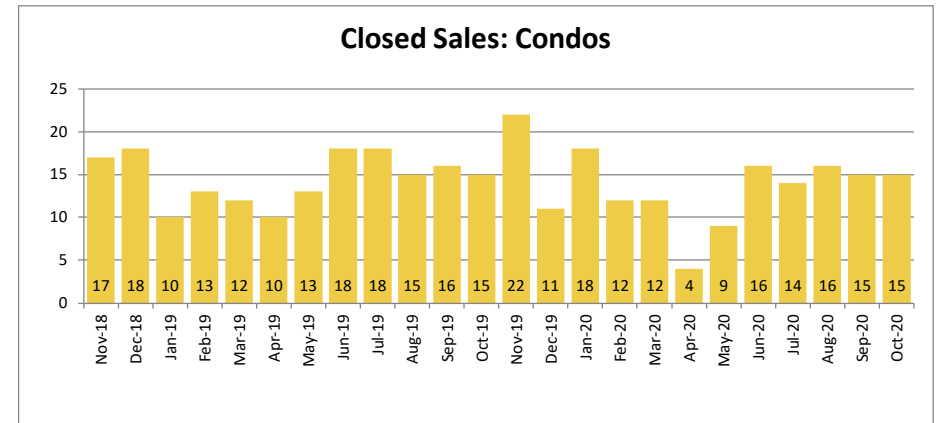
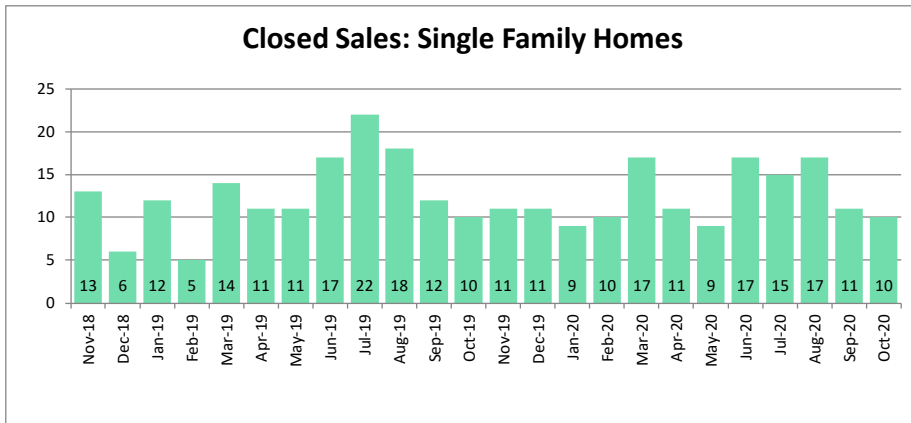
October 2020

Makakilo

1-9-2 to 1-9-3

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	10	19	-47%	131	189	-31%
Closed Sales	10	10	0%	126	132	-5%
Median Sales Price	\$752,500	\$737,500	2%	\$780,000	\$707,500	10%
Percent of Original List Price Received	100.7%	96.7%	4%	100.0%	98.1%	2%
Median Days on Market	6	50	-88%	11	26	-58%
Inventory of Homes for Sale	22	45	-51%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	25	21	19%	140	187	-25%
Closed Sales	15	15	0%	131	140	-6%
Median Sales Price	\$415,000	\$430,000	-3%	\$415,000	\$409,500	1%
Percent of Original List Price Received	98.7%	98.7%	0%	99.0%	98.8%	0%
Median Days on Market	9	21	-57%	20	21	-5%
Inventory of Homes for Sale	30	42	-29%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

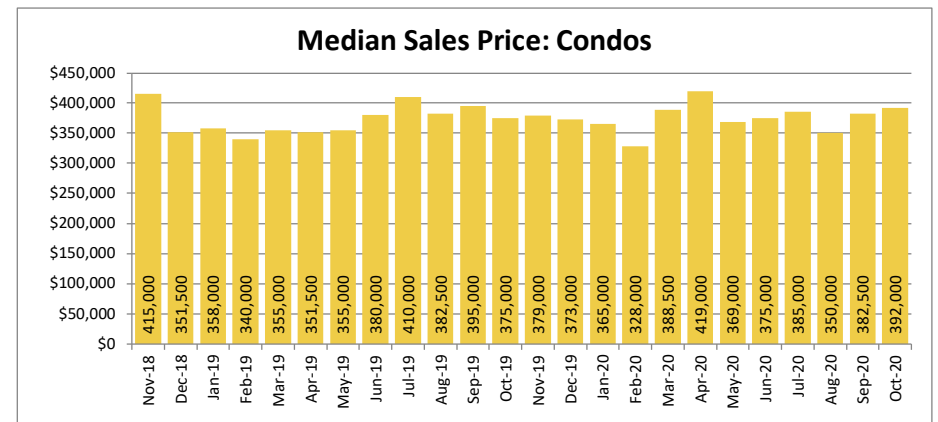
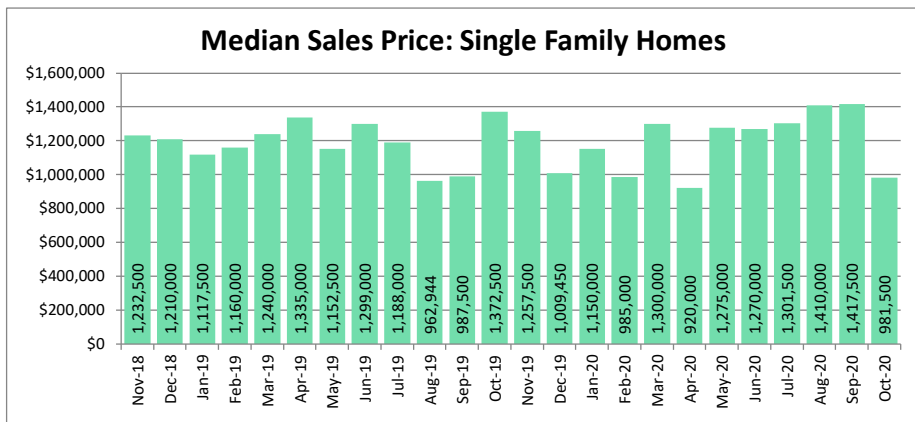
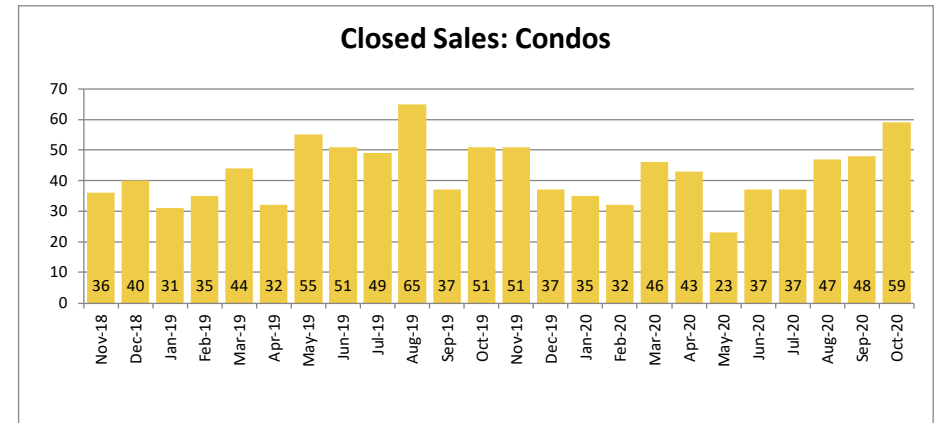
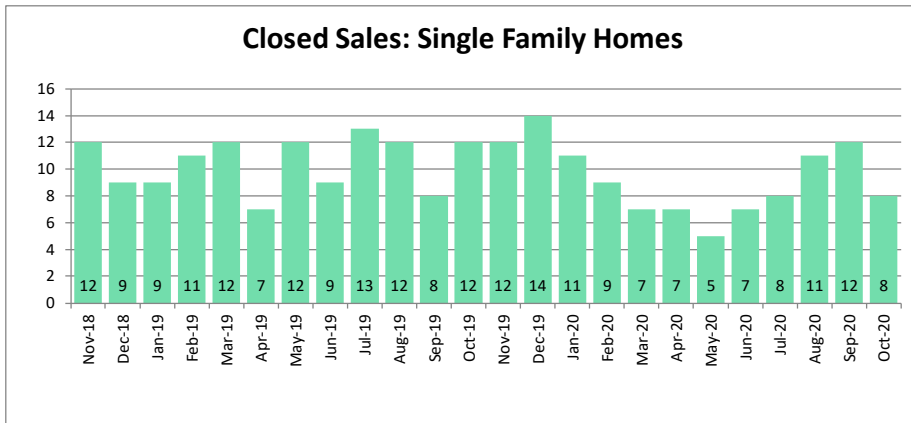
October 2020

Makiki - Moiliili

1-2-4 to 1-2-9 (except 1-2-6)

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	14	25	-44%	141	189	-25%
Closed Sales	8	12	-33%	85	105	-19%
Median Sales Price	\$981,500	\$1,372,500	-28%	\$1,200,000	\$1,155,000	4%
Percent of Original List Price Received	94.3%	94.4%	0%	97.2%	95.0%	2%
Median Days on Market	58	35	66%	24	26	-8%
Inventory of Homes for Sale	54	70	-23%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	77	72	7%	655	747	-12%
Closed Sales	59	51	16%	407	450	-10%
Median Sales Price	\$392,000	\$375,000	5%	\$380,000	\$370,000	3%
Percent of Original List Price Received	97.1%	98.8%	-2%	96.8%	97.3%	-1%
Median Days on Market	16	21	-24%	32	30	7%
Inventory of Homes for Sale	232	242	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

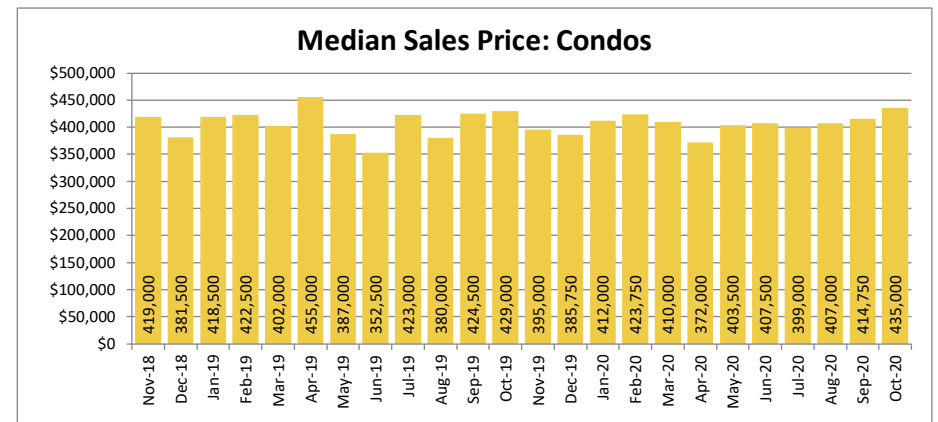
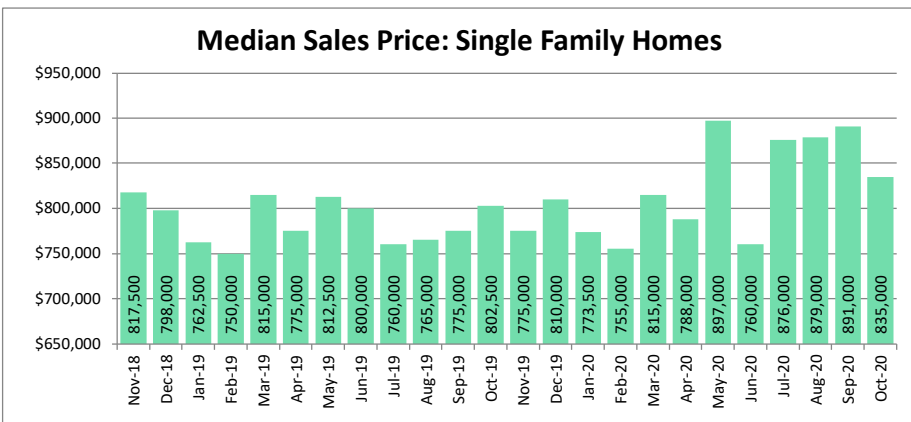
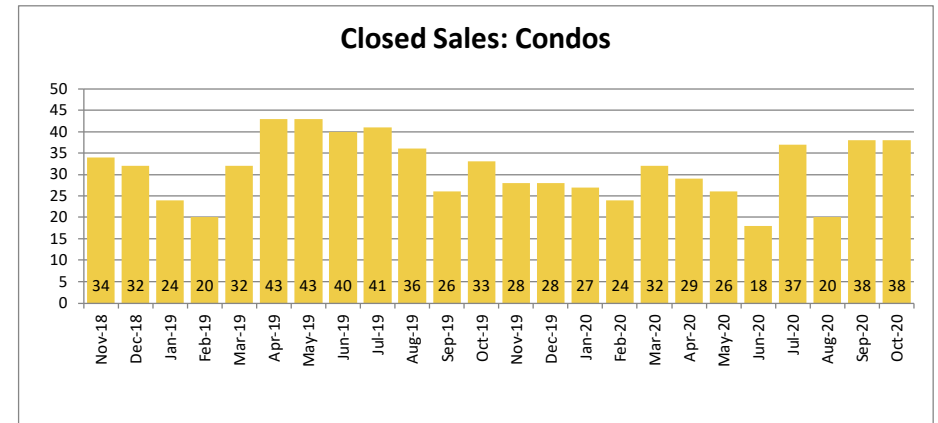
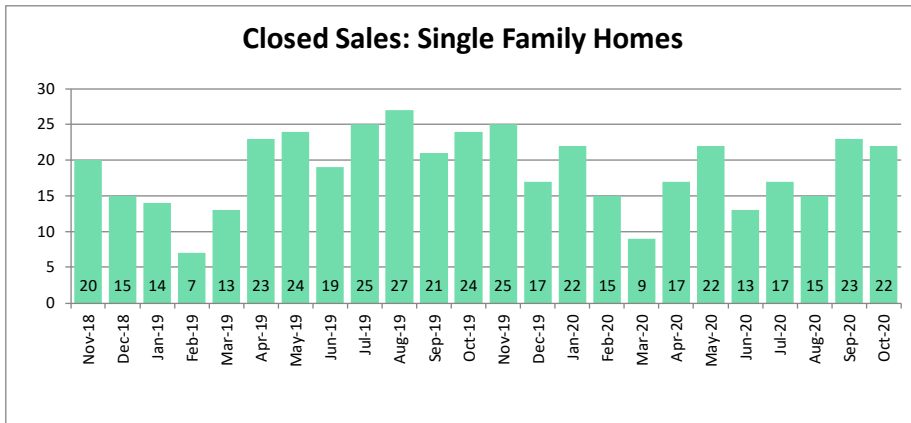
Local Market Update

October 2020

Mililani
Selected 1-9-4 to 1-9-5

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	15	27	-44%	167	287	-42%
Closed Sales	22	24	-8%	175	197	-11%
Median Sales Price	\$835,000	\$802,500	4%	\$832,500	\$780,000	7%
Percent of Original List Price Received	102.2%	98.7%	4%	100.0%	98.1%	2%
Median Days on Market	10	22	-55%	10	22	-55%
Inventory of Homes for Sale	19	62	-69%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	44	30	47%	329	393	-16%
Closed Sales	38	33	15%	289	338	-14%
Median Sales Price	\$435,000	\$429,000	1%	\$412,000	\$410,000	0%
Percent of Original List Price Received	100.0%	99.2%	1%	100.0%	99.2%	1%
Median Days on Market	9	15	-40%	14	13	8%
Inventory of Homes for Sale	62	75	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

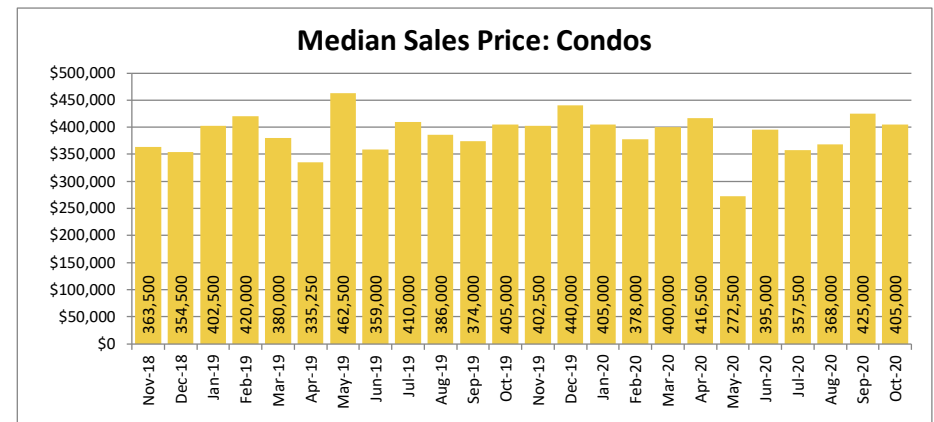
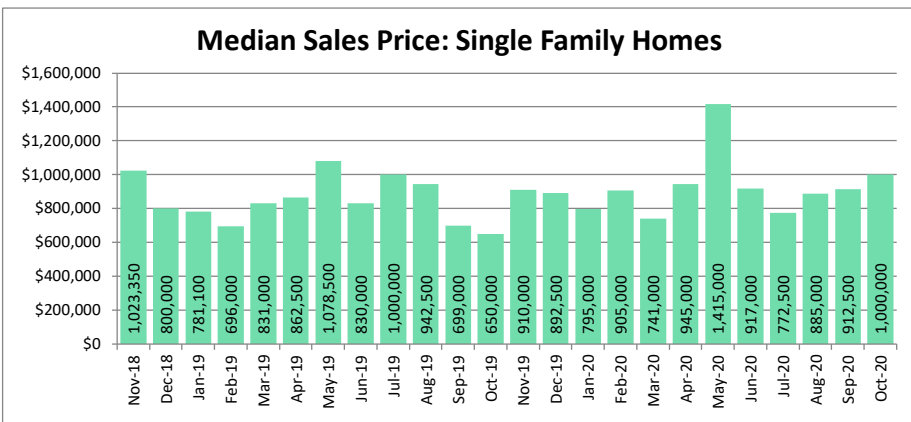
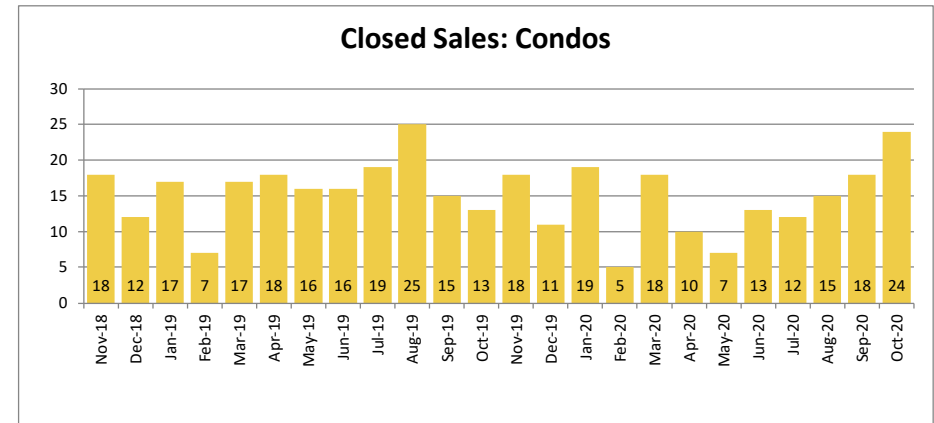
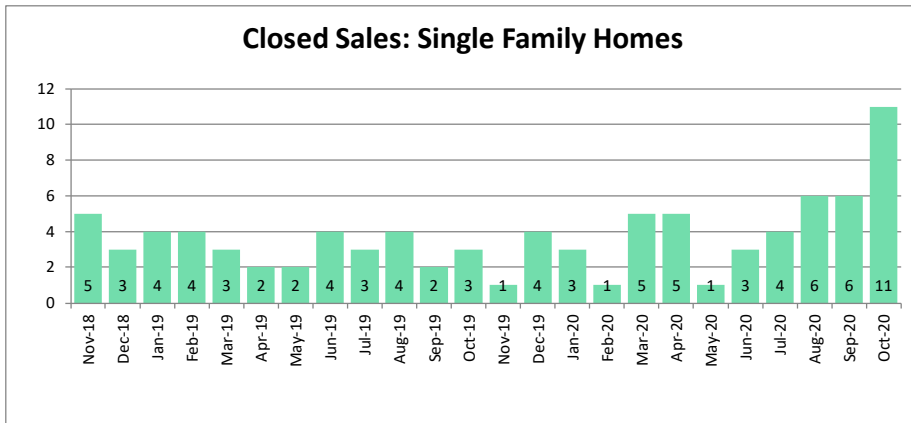
October 2020

Moanalua - Salt Lake

1-1-1

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	5	2	150%	53	39	36%
Closed Sales	11	3	267%	45	31	45%
Median Sales Price	\$1,000,000	\$650,000	54%	\$910,000	\$831,000	10%
Percent of Original List Price Received	97.6%	95.5%	2%	99.6%	97.4%	2%
Median Days on Market	38	29	31%	19	28	-32%
Inventory of Homes for Sale	8	9	-11%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	26	31	-16%	187	247	-24%
Closed Sales	24	13	85%	141	163	-13%
Median Sales Price	\$405,000	\$405,000	0%	\$400,000	\$390,000	3%
Percent of Original List Price Received	98.3%	98.4%	0%	97.5%	98.3%	-1%
Median Days on Market	15	24	-38%	35	21	67%
Inventory of Homes for Sale	55	72	-24%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

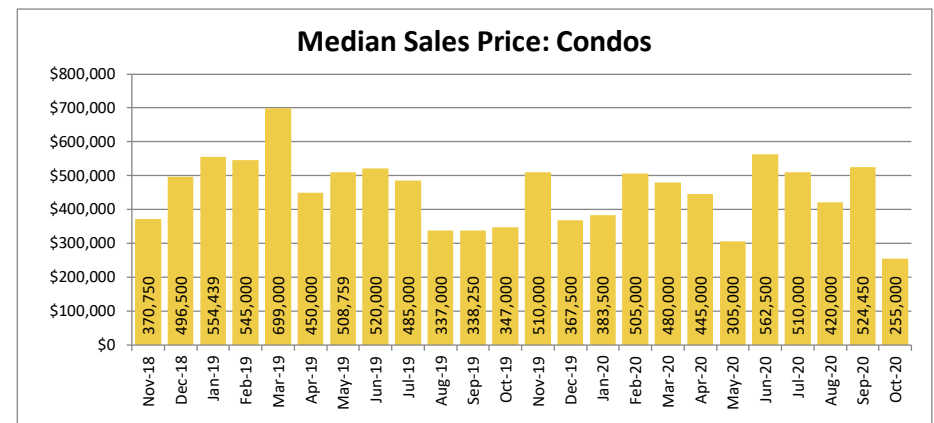
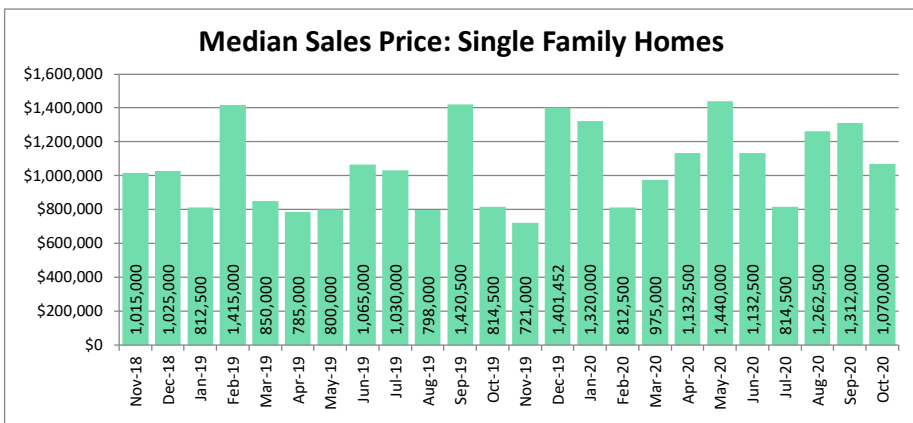
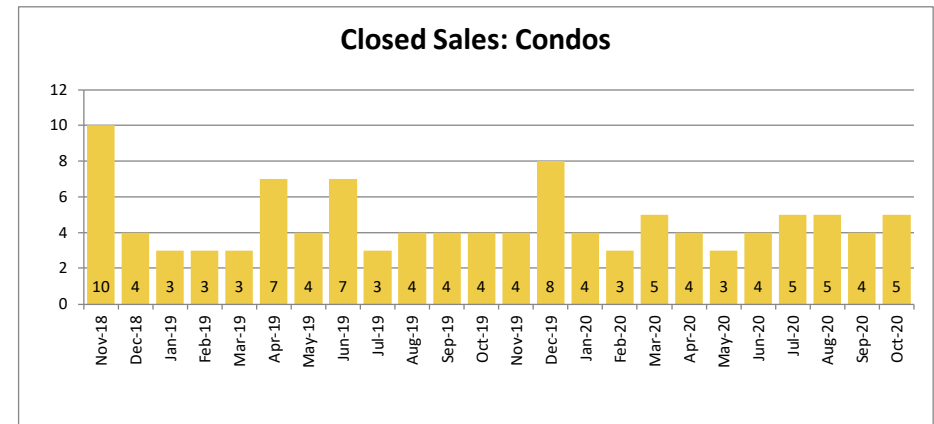
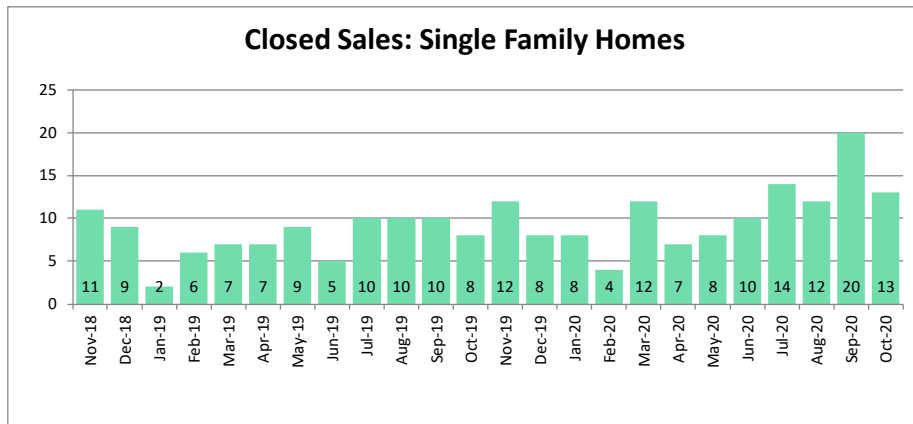
October 2020

North Shore

1-5-6 to 1-6-9

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	13	25	-48%	167	206	-19%
Closed Sales	13	8	63%	108	74	46%
Median Sales Price	\$1,070,000	\$814,500	31%	\$1,100,000	\$905,000	22%
Percent of Original List Price Received	98.0%	92.5%	6%	96.6%	95.4%	1%
Median Days on Market	12	62	-81%	44	32	38%
Inventory of Homes for Sale	74	95	-22%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	6	6	0%	68	80	-15%
Closed Sales	5	4	25%	42	42	0%
Median Sales Price	\$255,000	\$347,000	-27%	\$475,000	\$479,500	-1%
Percent of Original List Price Received	94.8%	97.7%	-3%	97.2%	98.7%	-2%
Median Days on Market	15	44	-66%	24	16	50%
Inventory of Homes for Sale	22	28	-21%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

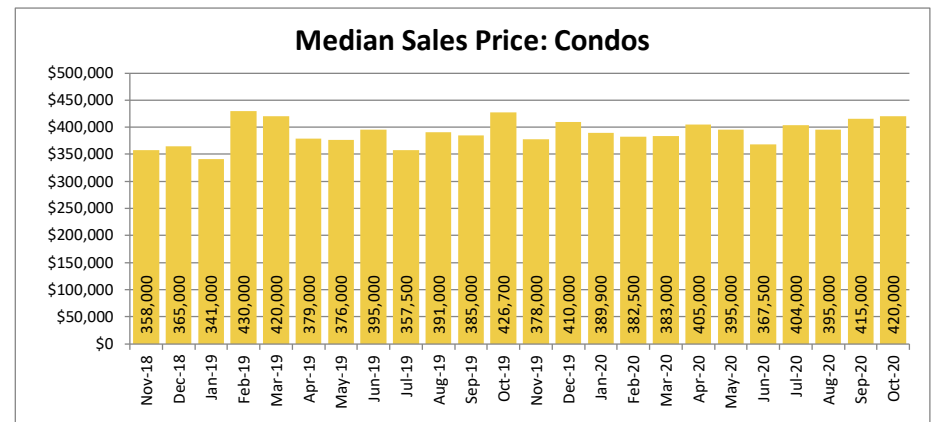
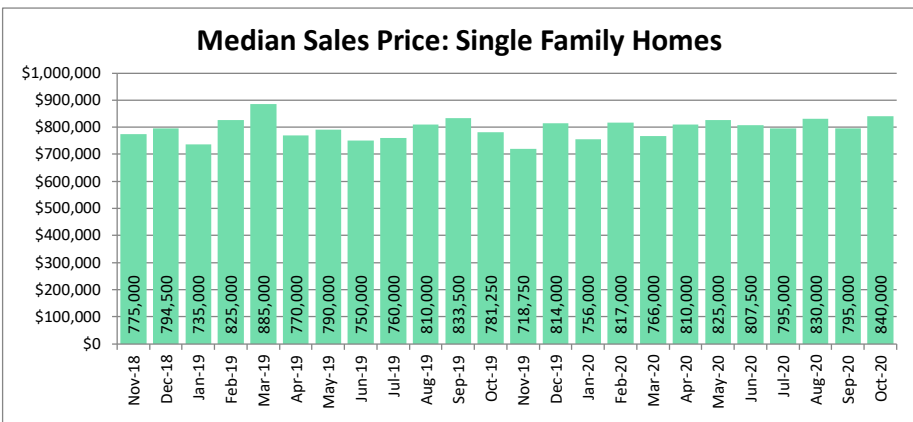
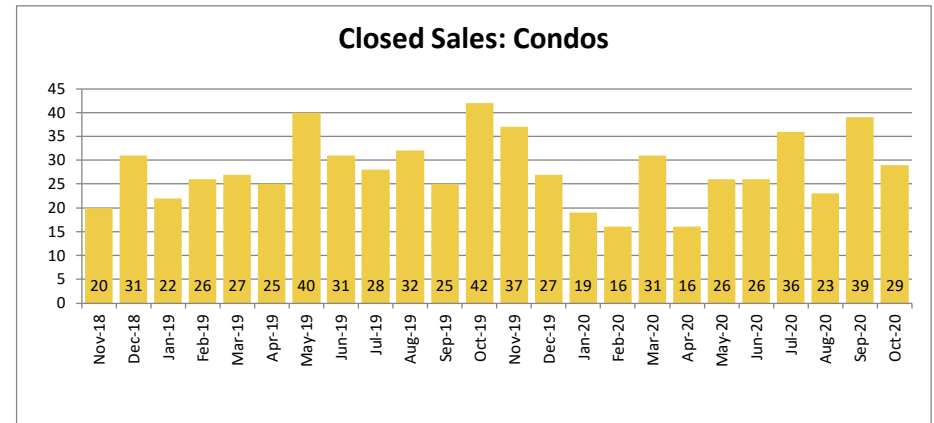
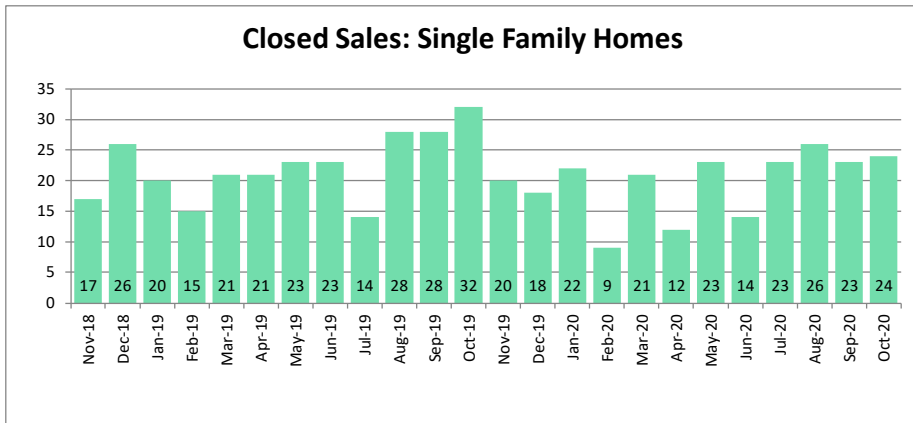
Local Market Update

October 2020

Pearl City - Aiea
1-9-6 to 1-9-9

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	25	27	-7%	229	292	-22%
Closed Sales	24	32	-25%	197	225	-12%
Median Sales Price	\$840,000	\$781,250	8%	\$810,000	\$780,000	4%
Percent of Original List Price Received	101.8%	98.1%	4%	99.5%	97.8%	2%
Median Days on Market	9	16	-44%	11	16	-31%
Inventory of Homes for Sale	44	71	-38%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	43	46	-7%	329	382	-14%
Closed Sales	29	42	-31%	261	298	-12%
Median Sales Price	\$420,000	\$426,700	-2%	\$395,000	\$390,000	1%
Percent of Original List Price Received	100.0%	98.8%	1%	98.7%	98.6%	0%
Median Days on Market	10	16	-38%	14	18	-22%
Inventory of Homes for Sale	81	95	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

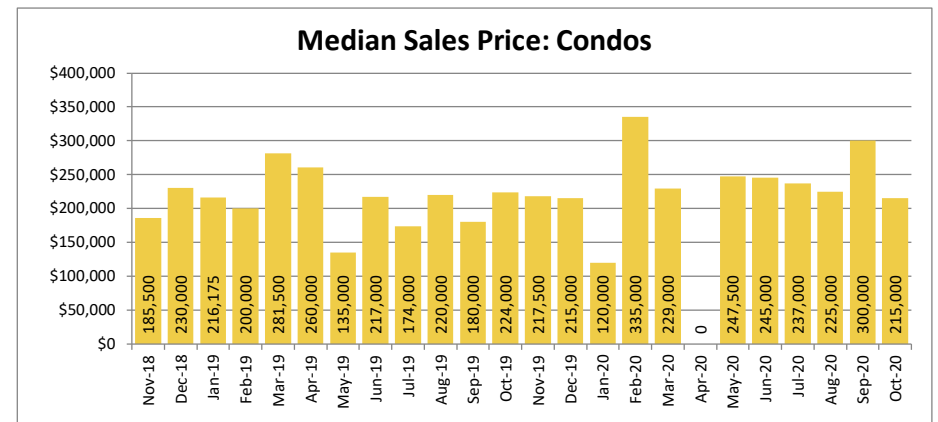
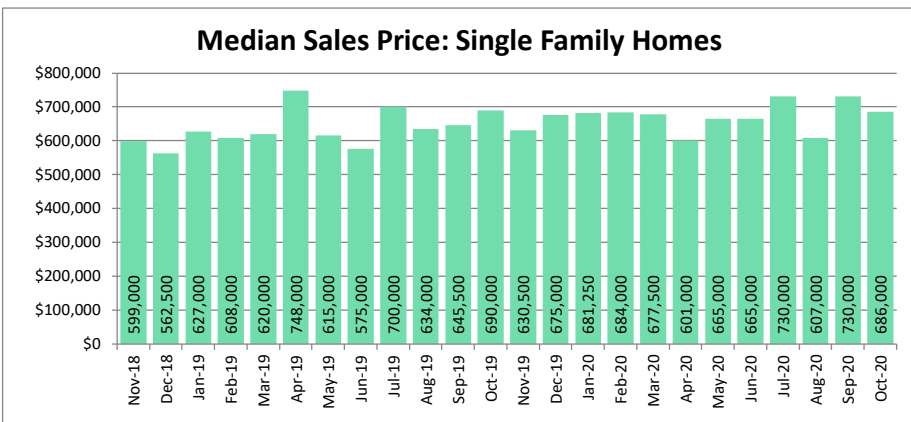
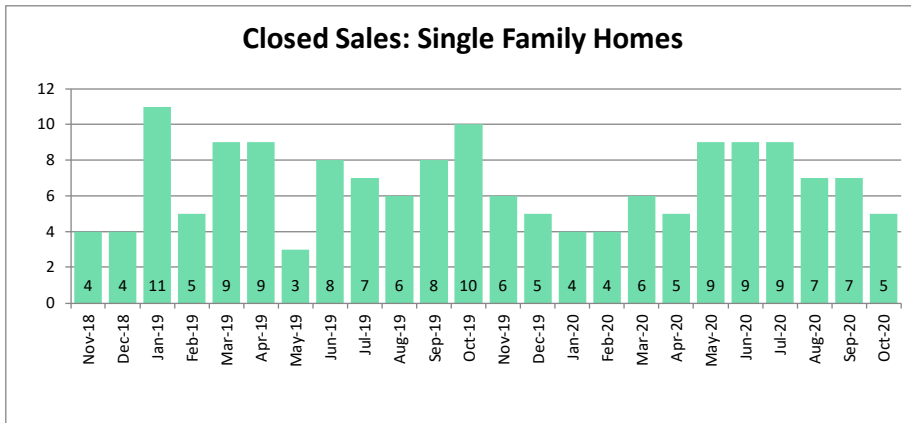
October 2020

Wahiawa

1-7-1 to 1-7-7

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	6	7	-14%	82	84	-2%
Closed Sales	5	10	-50%	65	76	-14%
Median Sales Price	\$686,000	\$690,000	-1%	\$665,000	\$650,000	2%
Percent of Original List Price Received	99.2%	98.5%	1%	100.0%	98.4%	2%
Median Days on Market	14	16	-13%	14	18	-22%
Inventory of Homes for Sale	12	14	-14%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	4	4	0%	29	40	-28%
Closed Sales	3	1	200%	24	27	-11%
Median Sales Price	\$215,000	\$224,000	-4%	\$233,000	\$224,000	4%
Percent of Original List Price Received	97.1%	97.8%	-1%	98.0%	98.0%	0%
Median Days on Market	36	65	-45%	14	21	-33%
Inventory of Homes for Sale	8	12	-33%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

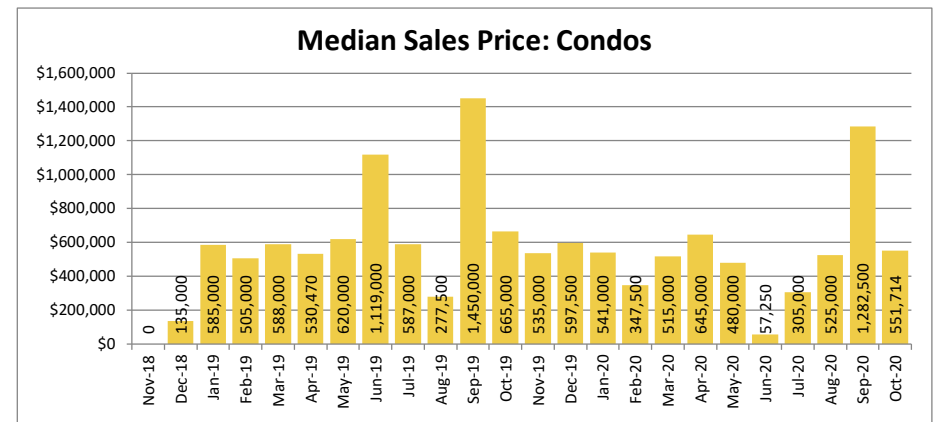
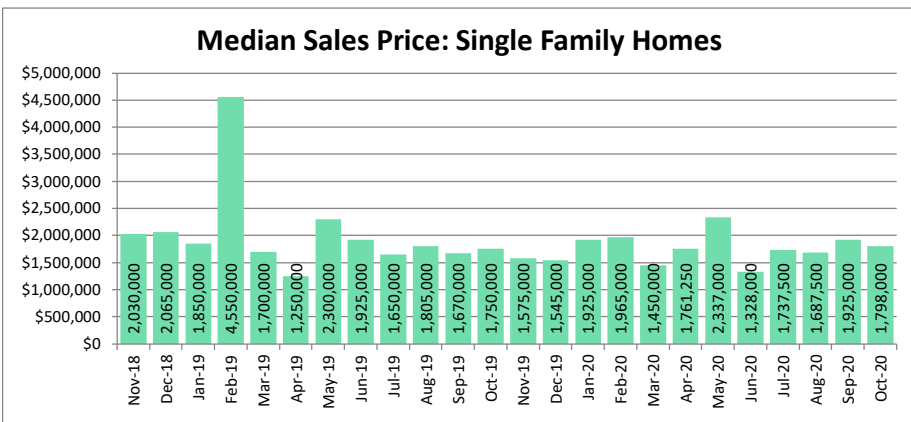
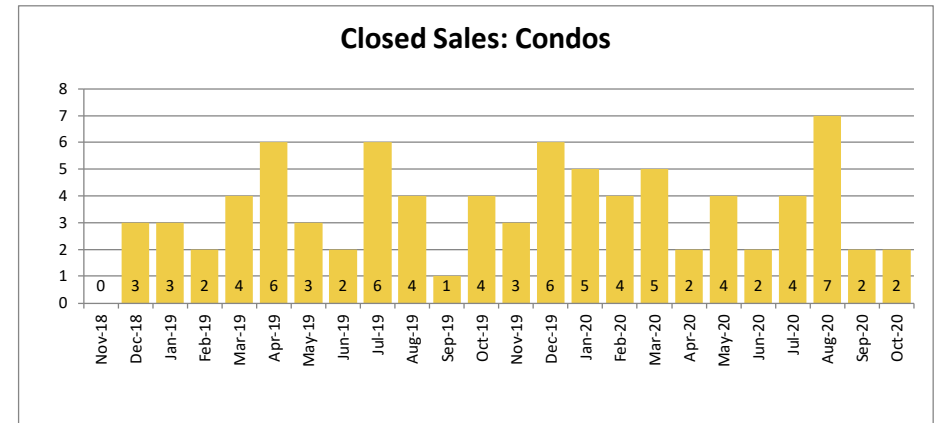
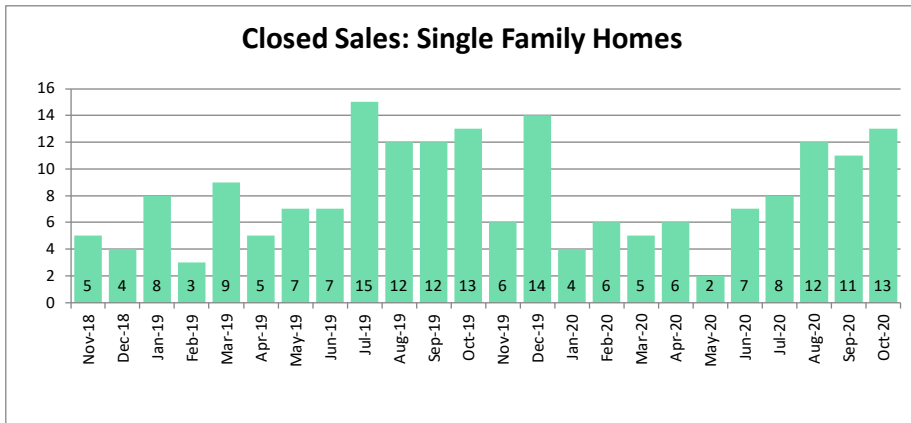
October 2020

Waialae - Kahala

1-3-5

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	15	14	7%	127	161	-21%
Closed Sales	13	13	0%	74	91	-19%
Median Sales Price	\$1,798,000	\$1,750,000	3%	\$1,750,000	\$1,750,000	0%
Percent of Original List Price Received	93.8%	96.9%	-3%	94.9%	93.2%	2%
Median Days on Market	43	13	231%	36	32	13%
Inventory of Homes for Sale	48	66	-27%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	11	8	38%	57	58	-2%
Closed Sales	2	4	-50%	37	35	6%
Median Sales Price	\$551,714	\$665,000	-17%	\$525,000	\$570,000	-8%
Percent of Original List Price Received	98.9%	99.6%	-1%	100.0%	96.2%	4%
Median Days on Market	9	46	-80%	14	35	-60%
Inventory of Homes for Sale	23	27	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

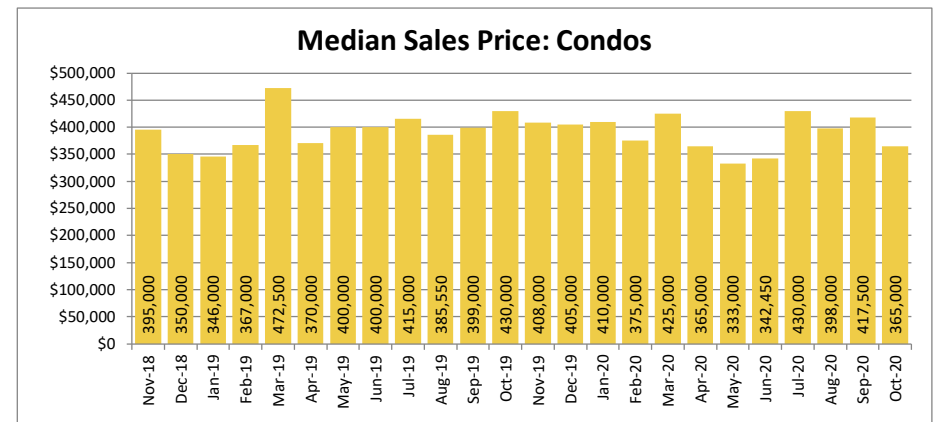
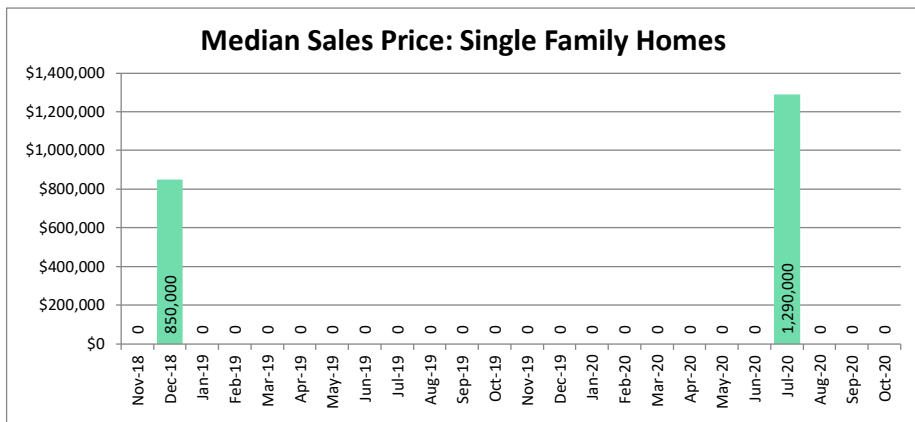
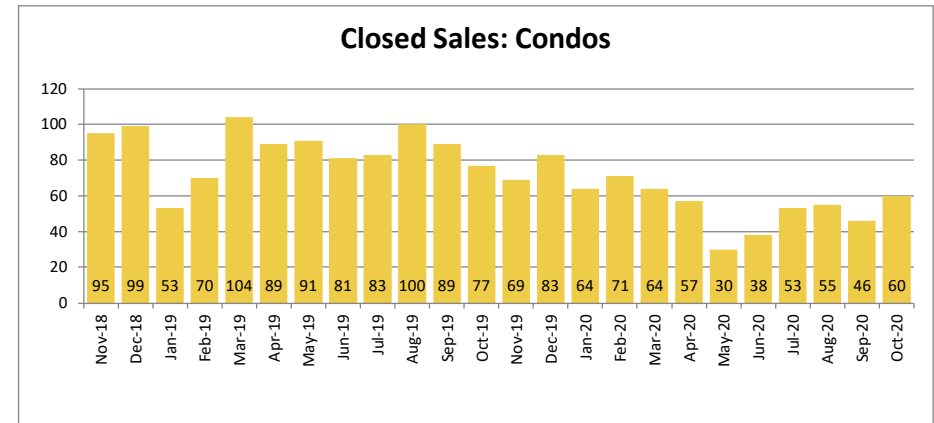
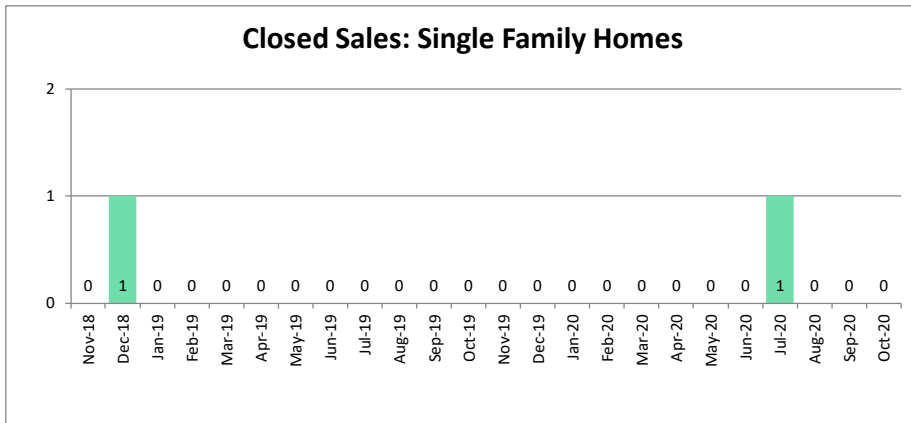
October 2020

Waikiki

1-2-6

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	0	1	-100%	3	3	0%
Closed Sales	0	0	-	1	0	-
Median Sales Price	-	-	-	\$1,290,000	-	-
Percent of Original List Price Received	-	-	-	95.6%	-	-
Median Days on Market	-	-	-	8	-	-
Inventory of Homes for Sale	1	2	-50%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	128	139	-8%	1356	1711	-21%
Closed Sales	60	77	-22%	538	837	-36%
Median Sales Price	\$365,000	\$430,000	-15%	\$390,000	\$398,888	-2%
Percent of Original List Price Received	93.8%	96.0%	-2%	95.1%	96.9%	-2%
Median Days on Market	56	55	2%	47	35	34%
Inventory of Homes for Sale	737	728	1%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

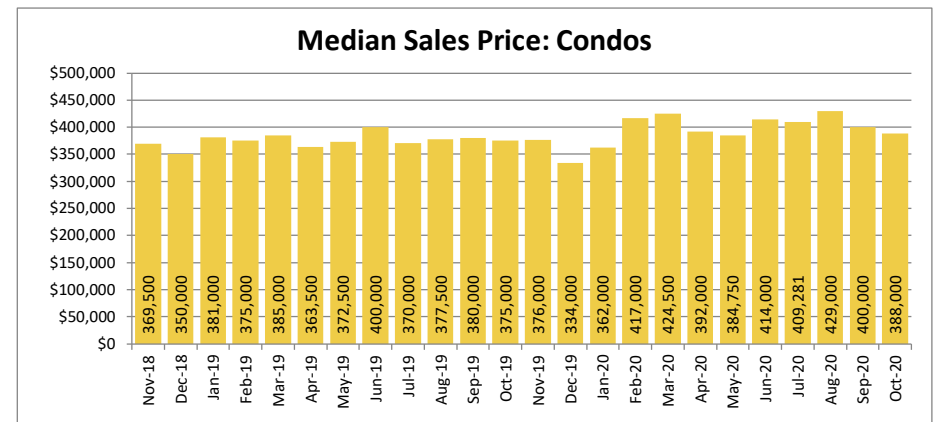
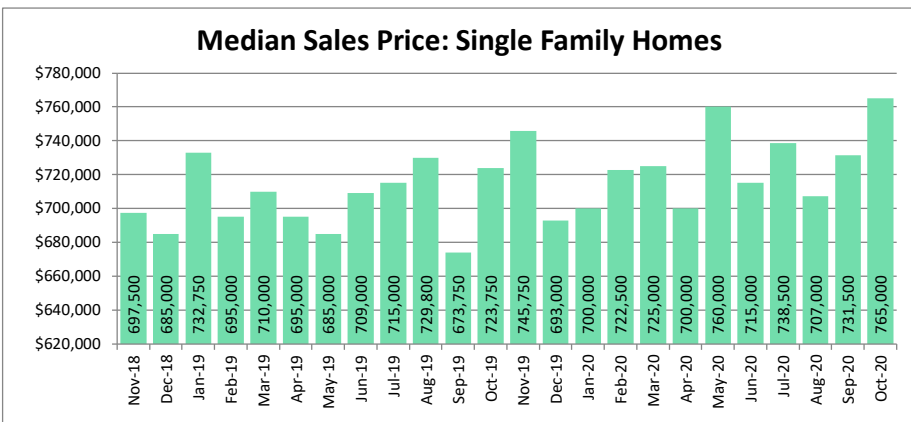
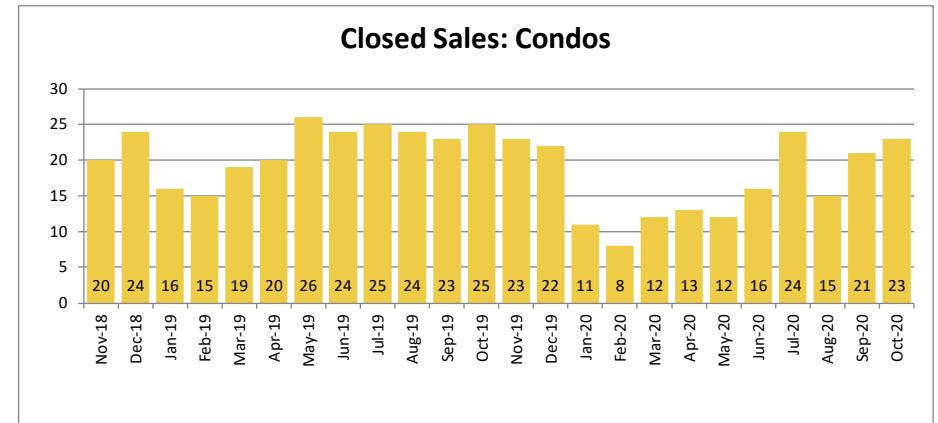
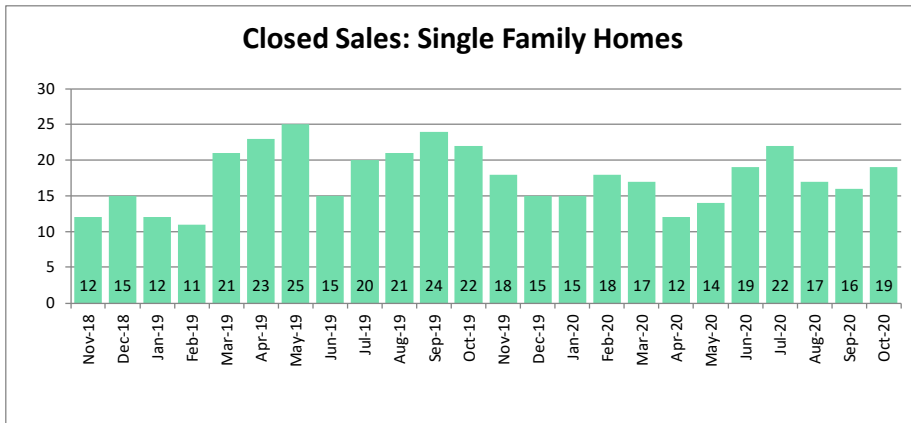
October 2020

Waipahu

1-9-4

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	21	22	-5%	181	246	-26%
Closed Sales	19	22	-14%	169	194	-13%
Median Sales Price	\$765,000	\$723,750	6%	\$725,000	\$710,000	2%
Percent of Original List Price Received	101.4%	99.5%	2%	100.0%	98.5%	2%
Median Days on Market	8	12	-33%	10	18	-44%
Inventory of Homes for Sale	24	59	-59%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	27	19	42%	210	263	-20%
Closed Sales	23	25	-8%	155	217	-29%
Median Sales Price	\$388,000	\$375,000	3%	\$400,000	\$378,500	6%
Percent of Original List Price Received	100.0%	99.8%	0%	99.9%	98.9%	1%
Median Days on Market	14	22	-36%	13	18	-28%
Inventory of Homes for Sale	43	47	-9%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Local Market Update

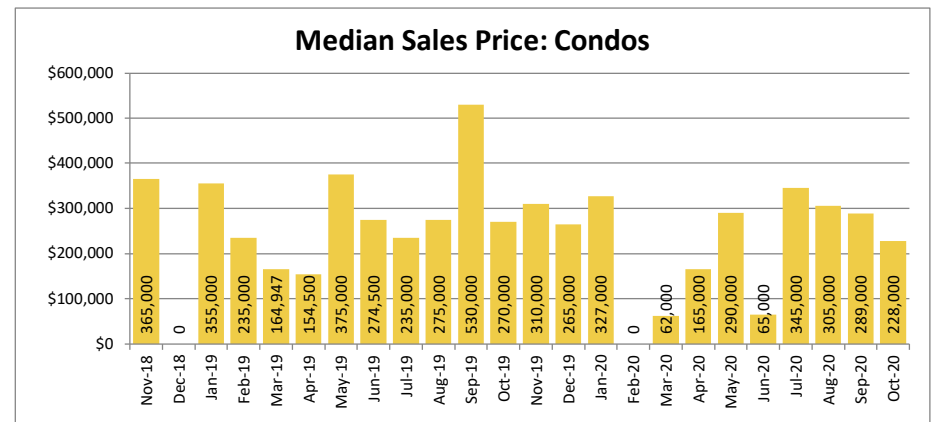
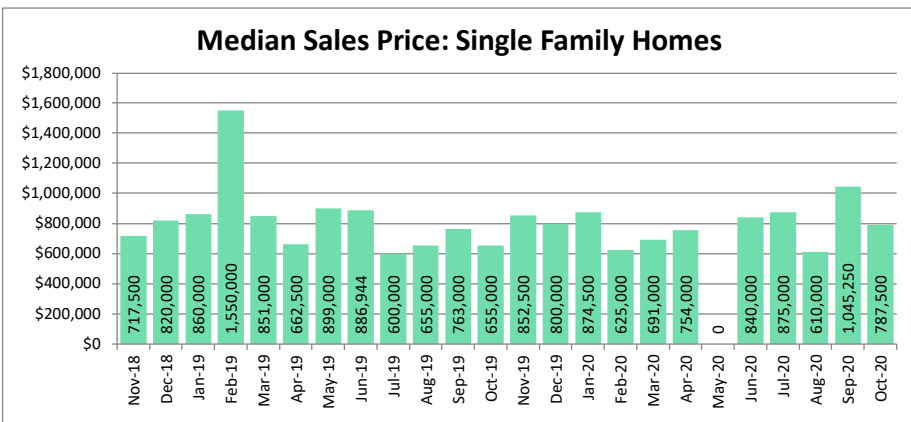
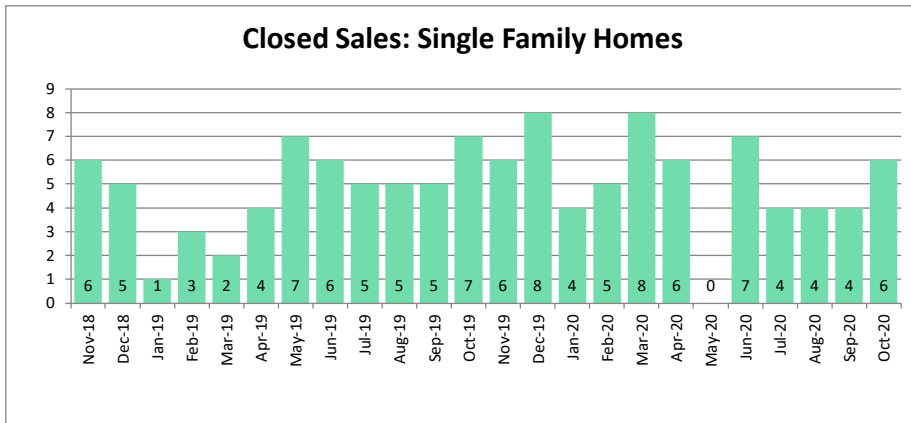
October 2020

Windward Coast

1-4-8 to 1-5-5

Single Family Homes	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	11	16	-31%	90	122	-26%
Closed Sales	6	7	-14%	48	45	7%
Median Sales Price	\$787,500	\$655,000	20%	\$762,500	\$736,500	4%
Percent of Original List Price Received	85.1%	96.9%	-12%	94.1%	97.0%	-3%
Median Days on Market	82	38	116%	70	23	204%
Inventory of Homes for Sale	40	61	-34%	-	-	-

Condos	October			Year to Date		
	2020	2019	Change	2020	2019	Change
New Listings	0	6	-100%	42	43	-2%
Closed Sales	4	1	300%	20	15	33%
Median Sales Price	\$228,000	\$270,000	-16%	\$282,000	\$270,000	4%
Percent of Original List Price Received	87.4%	100.0%	-13%	92.4%	97.1%	-5%
Median Days on Market	276	26	962%	120	26	362%
Inventory of Homes for Sale	20	29	-31%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Single Family Homes Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
Central Region								
LAUNANI VALLEY	\$ 670,000	\$ 598,250	12.0%	\$ 71,750	1	2	-50.0%	-1
MILILANI AREA	\$ 822,500	\$ 725,000	13.4%	\$ 97,500	12	11	9.1%	1
MILILANI MAUKA	\$ 960,000	\$ 950,000	1.1%	\$ 10,000	8	11	-27.3%	-3
WAHIAWA AREA	\$ 640,500	\$ 689,500	-7.1%	\$ (49,000)	2	6	-66.7%	-4
WAHIAWA HEIGHTS	\$ 740,000	\$ 775,000	-4.5%	\$ (35,000)	3	2	50.0%	1
WAIPIO ACRES/WAIKALANI WOODLANDS	\$ 479,750	--	--	--	1	--	--	--
WHITMORE VILLAGE	--	\$ 540,000	--	--	--	2	--	--
Central Region	\$ 815,000	\$ 730,000	11.6%	\$ 85,000	27	34	-20.6%	-7

Diamond Head Region								
AINA HAINA AREA	\$ 1,462,500	\$ 1,240,000	17.9%	\$ 222,500	4	5	-20.0%	-1
DIAMOND HEAD	\$ 3,540,000	\$ 2,009,000	76.2%	\$ 1,531,000	2	2	0.0%	0
HAWAII LOA RIDGE	\$ 2,850,000	\$ 1,990,000	43.2%	\$ 860,000	3	2	50.0%	1
KAHALA AREA	\$ 2,600,000	\$ 2,075,000	25.3%	\$ 525,000	7	3	133.3%	4
KAHALA KUA	\$ 1,550,000	--	--	--	1	--	--	--
KAHALA-BLACK POINT	\$ 1,360,000	\$ 3,150,000	-56.8%	\$ (1,790,000)	1	1	0.0%	0
KAHALA-PUUPANINI	\$ 1,248,500	\$ 955,000	30.7%	\$ 293,500	2	2	0.0%	0
KAIMUKI	\$ 830,000	\$ 1,350,000	-38.5%	\$ (520,000)	6	3	100.0%	3
KAPAHULU	\$ 1,250,000	\$ 1,287,875	-2.9%	\$ (37,875)	1	4	-75.0%	-3
KULIOUOU	--	\$ 940,000	--	--	--	3	--	--
NIU VALLEY	\$ 1,322,500	\$ 920,000	43.8%	\$ 402,500	4	3	33.3%	1
PAIKO LAGOON	\$ 2,660,000	--	--	--	2	--	--	--
PALOLO	\$ 976,500	\$ 845,000	15.6%	\$ 131,500	4	7	-42.9%	-3
ST. LOUIS	\$ 930,000	\$ 1,040,000	-10.6%	\$ (110,000)	5	2	150.0%	3
WAIALAE G/C	--	\$ 1,634,000	--	--	--	4	--	--
WAIALAE IKI	\$ 1,750,000	\$ 1,850,000	-5.4%	\$ (100,000)	3	3	0.0%	0
WAIALAE NUI VLY	--	\$ 1,260,000	--	--	--	1	--	--
WAIALAE NUI-LWR	\$ 910,000	\$ 900,000	1.1%	\$ 10,000	1	1	0.0%	0
WILHELMINA	\$ 950,000	\$ 1,090,000	-12.8%	\$ (140,000)	5	1	400.0%	4
Diamond Head Region	\$ 1,360,000	\$ 1,250,000	8.8%	\$ 110,000	51	47	8.5%	4

Ewa Plain Region								
EWA BEACH	\$ 950,000	\$ 610,000	55.7%	\$ 340,000	7	5	40.0%	2
EWA GEN ALII COURT	\$ 620,000	--	--	--	1	--	--	--
EWA GEN ALII COVE	\$ 592,500	--	--	--	1	--	--	--
EWA GEN CORAL RIDGE	\$ 898,700	--	--	--	1	--	--	--
EWA GEN CORTEBELLA	\$ 547,000	\$ 545,000	0.4%	\$ 2,000	1	1	0.0%	0
EWA GEN LAS BRISAS	\$ 615,000	\$ 575,000	7.0%	\$ 40,000	1	1	0.0%	0
EWA GEN LATITUDES	\$ 825,000	\$ 745,000	10.7%	\$ 80,000	1	1	0.0%	0
EWA GEN LAULANI	\$ 650,000	--	--	--	1	--	--	--
EWA GEN LAULANI-TIDES	\$ 632,000	--	--	--	1	--	--	--
EWA GEN LAULANI-TRADES	\$ 650,000	--	--	--	1	--	--	--
EWA GEN MERIDIAN	\$ 700,000	--	--	--	1	--	--	--
EWA GEN MONTECITO/TUSCANY	\$ 649,000	\$ 602,500	7.7%	\$ 46,500	4	2	100.0%	2
EWA GEN PARKSIDE	\$ 720,000	\$ 655,000	9.9%	\$ 65,000	2	1	100.0%	1
EWA GEN PRESCOTT	\$ 827,000	--	--	--	2	--	--	--
EWA GEN SANDALWOOD	--	\$ 776,000	--	--	--	1	--	--
EWA GEN SODA CREEK	\$ 639,000	\$ 675,000	-5.3%	\$ (36,000)	1	1	0.0%	0
EWA GEN SONOMA	--	\$ 805,000	--	--	--	1	--	--
EWA GEN SUMMERHILL	--	\$ 630,000	--	--	--	1	--	--
EWA GEN SUN TERRA	--	\$ 645,000	--	--	--	3	--	--
EWA GEN SUN TERRA SOUTH	--	\$ 675,000	--	--	--	1	--	--
EWA GEN TERRAZZA	--	\$ 580,000	--	--	--	1	--	--
EWA GEN TIBURON	--	\$ 600,000	--	--	--	1	--	--

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Single Family Homes Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
EWA GEN TUSCANY II	--	\$ 637,000	--	--	--	2	--	--
EWA GEN WOODBRIDGE	--	\$ 839,000	--	--	--	1	--	--
EWA GEN-SEABRIDGE	\$ 680,000	\$ 652,000	4.3%	\$ 28,000	1	3	-66.7%	-2
EWA VILLAGES	\$ 685,000	\$ 670,000	2.2%	\$ 15,000	3	7	-57.1%	-4
EWA VILLAGES-HOONANI	\$ 730,000	\$ 798,000	-8.5%	\$ (68,000)	1	1	0.0%	0
HAWAIIAN HOMES LAND	--	\$ 550,000	--	--	--	1	--	--
HOAKALEI-KA MAKANA	\$ 860,000	\$ 810,000	6.2%	\$ 50,000	9	4	125.0%	5
HOAKALEI-KIPIUKA	--	\$ 979,000	--	--	--	1	--	--
HOAKALEI-KUAPAPA	\$ 885,000	\$ 795,000	11.3%	\$ 90,000	3	3	0.0%	0
HOOPILI-HAAKEA	\$ 825,888	\$ 719,500	14.8%	\$ 106,388	1	2	-50.0%	-1
HUELANI	--	\$ 702,000	--	--	--	2	--	--
KAPOLEI	--	\$ 415,000	--	--	--	1	--	--
KAPOLEI KNOLLS	\$ 852,500	\$ 827,000	3.1%	\$ 25,500	2	2	0.0%	0
KAPOLEI-AELOA	\$ 832,000	\$ 701,500	18.6%	\$ 130,500	1	2	-50.0%	-1
KAPOLEI-IWALANI	\$ 695,000	--	--	--	1	--	--	--
KAPOLEI-KEKUILANI	--	\$ 695,000	--	--	--	1	--	--
KAPOLEI-MALANAI	\$ 645,000	\$ 768,000	-16.0%	\$ (123,000)	1	1	0.0%	0
KAPOLEI-MEHANA-KUKUNA	\$ 755,000	--	--	--	1	--	--	--
KAPOLEI-MEHANA-LA HIKI	\$ 750,000	\$ 687,500	9.1%	\$ 62,500	1	2	-50.0%	-1
KAPOLEI-MEHANA-OLINO	\$ 755,000	--	--	--	1	--	--	--
LEEWARD ESTATES	--	\$ 464,000	--	--	--	1	--	--
NANAKAI GARDENS	\$ 620,000	\$ 550,000	12.7%	\$ 70,000	1	1	0.0%	0
OCEAN POINTE	\$ 810,000	\$ 777,500	4.2%	\$ 32,500	12	6	100.0%	6
WESTLOCH ESTATES	\$ 755,000	\$ 675,000	11.9%	\$ 80,000	4	3	33.3%	1
WESTLOCH FAIRWAY	\$ 738,000	\$ 715,000	3.2%	\$ 23,000	1	4	-75.0%	-3
Ewa Plain Region	\$ 757,500	\$ 680,000	11.4%	\$ 77,500	70	72	-2.8%	-2

Hawaii Kai Region

HAHAIONE-LOWER	\$ 920,000	--	--	--	1	--	--	--
KALAMA VALLEY	\$ 955,000	\$ 960,000	-0.5%	\$ (5,000)	4	2	100.0%	2
KAMILO NUI	\$ 1,485,000	\$ 1,519,000	-2.2%	\$ (34,000)	1	1	0.0%	0
KAMILOIKI	\$ 1,011,111	--	--	--	1	--	--	--
KOKO HEAD TERRACE	\$ 1,065,000	\$ 830,000	28.3%	\$ 235,000	1	3	-66.7%	-2
KOKO KAI	\$ 2,362,500	\$ 1,900,000	24.3%	\$ 462,500	2	1	100.0%	1
MARINA WEST	--	\$ 1,315,000	--	--	--	2	--	--
MARINERS COVE	\$ 1,400,000	--	--	--	1	--	--	--
MARINERS RIDGE	\$ 1,060,000	\$ 1,635,000	-35.2%	\$ (575,000)	1	1	0.0%	0
MARINERS VALLEY	\$ 950,000	--	--	--	1	--	--	--
SPINNAKER ISLE	\$ 1,300,000	\$ 1,435,000	-9.4%	\$ (135,000)	1	1	0.0%	0
TRIANGLE	\$ 2,300,000	\$ 2,106,250	9.2%	\$ 193,750	1	1	0.0%	0
WEST MARINA	\$ 925,000	--	--	--	1	--	--	--
Hawaii Kai Region	\$ 1,062,500	\$ 1,315,000	-19.2%	\$ (252,500)	16	12	33.3%	4

Kailua Region

AIKAHI PARK	--	\$ 1,030,000	--	--	--	1	--	--
BEACHSIDE	\$ 2,450,000	\$ 1,899,500	29.0%	\$ 550,500	1	2	-50.0%	-1
CNTRY CLUB KNOLL	\$ 1,525,000	--	--	--	1	--	--	--
COCONUT GROVE	\$ 948,000	\$ 1,250,000	-24.2%	\$ (302,000)	1	1	0.0%	0
ENCHANTED LAKE	\$ 1,454,500	\$ 899,000	61.8%	\$ 555,500	2	1	100.0%	1
KAILUA BLUFFS	\$ 1,135,000	--	--	--	1	--	--	--
KAILUA ESTATES	\$ 1,662,500	--	--	--	2	--	--	--
KAIMALINO	\$ 1,675,000	--	--	--	1	--	--	--
KALAHEO HILLSIDE	\$ 1,347,000	\$ 950,000	41.8%	\$ 397,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,130,000	\$ 1,600,000	-29.4%	\$ (470,000)	1	2	-50.0%	-1
KALAMA/CNUT GROV	\$ 1,199,000	\$ 1,485,000	-19.3%	\$ (286,000)	1	1	0.0%	0

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Single Family Homes Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	2020 Median	2019 Median	+/-	+/-	2020 Sold	2019 Sold	+/-	+/-
KAOPA	\$ 1,215,000	--	--	--	2	--	--	--
KEOLU HILLS	\$ 927,500	\$ 935,000	-0.8%	\$ (7,500)	4	5	-20.0%	-1
KOOLAUPOKO	\$ 1,025,000	--	--	--	3	--	--	--
KUULEI TRACT	\$ 1,915,000	--	--	--	1	--	--	--
LANIKAI	\$ 4,280,000	\$ 3,447,500	24.1%	\$ 832,500	2	1	100.0%	1
MAUNAWILI	--	\$ 1,293,500	--	--	--	2	--	--
OLOMANA	\$ 1,154,500	\$ 889,500	29.8%	\$ 265,000	2	2	0.0%	0
Kailua Region	\$ 1,257,000	\$ 980,000	28.3%	\$ 277,000	26	19	36.8%	7

Kaneohe Region

AHUIMANU AREA	\$ 1,221,500	--	--	--	1	--	--	--
AHUIMANU HILLS	--	\$ 1,185,000	--	--	--	1	--	--
AHUIMANU KNOLLS	\$ 770,000	--	--	--	1	--	--	--
ALII BLUFFS	--	\$ 705,000	--	--	--	1	--	--
ALII SHORES	\$ 950,000	\$ 1,775,000	-46.5%	\$ (825,000)	1	1	0.0%	0
BAY VIEW GARDEN	\$ 1,600,000	\$ 899,000	78.0%	\$ 701,000	1	1	0.0%	0
CROWN TERRACE	\$ 885,000	\$ 721,000	22.7%	\$ 164,000	2	1	100.0%	1
HAIKU PLANTATION	--	\$ 1,552,178	--	--	--	1	--	--
HALE KOU	\$ 1,085,000	--	--	--	2	--	--	--
HALEKAUWILA	\$ 1,190,000	\$ 645,000	84.5%	\$ 545,000	1	1	0.0%	0
HAUULA	\$ 1,050,000	\$ 655,000	60.3%	\$ 395,000	1	5	-80.0%	-4
HEEIA VIEW	--	\$ 990,000	--	--	--	1	--	--
KAAAWA	\$ 600,000	\$ 930,000	-35.5%	\$ (330,000)	1	1	0.0%	0
KAALAEA	\$ 892,250	--	--	--	2	--	--	--
KANEOHE TOWN	--	\$ 700,000	--	--	--	1	--	--
KEAPUKA	--	\$ 955,000	--	--	--	2	--	--
KOKOKAHI	--	\$ 835,000	--	--	--	1	--	--
LILIPUNA	\$ 1,710,000	\$ 1,220,000	40.2%	\$ 490,000	1	1	0.0%	0
LULANI OCEAN	\$ 1,295,000	--	--	--	1	--	--	--
MAHINUI	\$ 905,000	\$ 1,375,000	-34.2%	\$ (470,000)	4	1	300.0%	3
MOKULELE	\$ 1,349,900	--	--	--	1	--	--	--
PIKOILOA	\$ 785,000	--	--	--	1	--	--	--
PUNALUU	\$ 550,000	\$ 655,000	-16.0%	\$ (105,000)	1	1	0.0%	0
WAIKALUA	\$ 968,000	--	--	--	1	--	--	--
WOODRIDGE	\$ 655,000	--	--	--	1	--	--	--
Kaneohe Region	\$ 955,000	\$ 820,000	16.5%	\$ 135,000	24	21	14.3%	3

Leeward Region

LUALUALEI	\$ 518,000	\$ 500,000	3.6%	\$ 18,000	6	3	100.0%	3
MAILI	\$ 475,000	\$ 430,000	10.5%	\$ 45,000	7	17	-58.8%	-10
MAILI SEA-MAKALAE 1	--	\$ 552,500	--	--	--	2	--	--
MAILI SEA-MAKALAE 2	\$ 680,000	\$ 435,000	56.3%	\$ 245,000	3	1	200.0%	2
MAILI SEA-NOHOKAI	--	\$ 560,000	--	--	--	2	--	--
MAILI SEA-POOKELA	--	\$ 545,900	--	--	--	1	--	--
MAKAHA	\$ 437,500	\$ 405,000	8.0%	\$ 32,500	9	7	28.6%	2
WAIANAE	\$ 542,500	\$ 625,000	-13.2%	\$ (82,500)	2	2	0.0%	0
Leeward Region	\$ 525,000	\$ 475,000	10.5%	\$ 50,000	27	35	-22.9%	-8

Makakilo Region

MAKAKILO-ANUHEA	\$ 800,000	--	--	--	1	--	--	--
MAKAKILO-HIGHLANDS	--	\$ 1,389,000	--	--	--	1	--	--
MAKAKILO-KAHIWELO	\$ 932,500	\$ 850,000	9.7%	\$ 82,500	2	3	-33.3%	-1
MAKAKILO-LOWER	\$ 725,000	\$ 669,500	8.3%	\$ 55,500	3	2	50.0%	1
MAKAKILO-ROYAL RIDGE	--	\$ 725,000	--	--	--	1	--	--

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Single Family Homes Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
MAKAKILO-UPPER	\$ 827,500	\$ 620,000	33.5%	\$ 207,500	2	1	100.0%	1
MAKAKILO-WAI KALOI	--	\$ 965,000	--	--	--	1	--	--
MAKAKILO-WEST HILLS	\$ 778,000	--	--	--	1	--	--	--
Makakilo Region	\$ 778,000	\$ 750,000	3.7%	\$ 28,000	9	9	0.0%	0

Metro Region

ALEWA HEIGHTS	\$ 1,380,000	\$ 1,080,000	27.8%	\$ 300,000	1	1	0.0%	0
ALIAMANU	\$ 879,000	\$ 615,000	42.9%	\$ 264,000	6	1	500.0%	5
KALIHI AREA	\$ 910,000	--	--	--	1	--	--	--
KALIHI UKA	\$ 750,000	--	--	--	2	--	--	--
KALIHI VALLEY	--	\$ 792,000	--	--	--	3	--	--
KALIHI-LOWER	\$ 800,000	\$ 777,500	2.9%	\$ 22,500	3	4	-25.0%	-1
KALIHI-UPPER	\$ 847,500	\$ 735,000	15.3%	\$ 112,500	2	2	0.0%	0
KAMEHAMEHA HEIGHTS	\$ 1,155,000	\$ 939,000	23.0%	\$ 216,000	1	1	0.0%	0
KAPALAMA	\$ 880,000	\$ 835,000	5.4%	\$ 45,000	1	2	-50.0%	-1
KAPIOLANI	\$ 985,000	--	--	--	1	--	--	--
KUAKINI	\$ 540,000	--	--	--	1	--	--	--
LAKESIDE	\$ 1,235,000	--	--	--	1	--	--	--
LILIHA	\$ 700,000	\$ 800,000	-12.5%	\$ (100,000)	1	1	0.0%	0
MAKIKI	\$ 799,000	--	--	--	1	--	--	--
MAKIKI AREA	\$ 978,000	--	--	--	1	--	--	--
MAKIKI HEIGHTS	--	\$ 2,400,000	--	--	--	1	--	--
MANOA AREA	\$ 967,500	\$ 1,650,000	-41.4%	\$ (682,500)	2	2	0.0%	0
MANOA-UPPER	--	\$ 1,295,000	--	--	--	1	--	--
MANOA-WOODLAWN	\$ 1,750,000	\$ 1,278,500	36.9%	\$ 471,500	1	4	-75.0%	-3
MCCULLY	--	\$ 1,225,000	--	--	--	1	--	--
MOANALUA GARDENS	\$ 1,225,000	\$ 650,000	88.5%	\$ 575,000	1	1	0.0%	0
MOANALUA VALLEY	\$ 1,160,000	\$ 850,000	36.5%	\$ 310,000	1	1	0.0%	0
NUUANU AREA	--	\$ 2,175,000	--	--	--	1	--	--
NUUANU-LOWER	\$ 710,000	\$ 1,009,000	-29.6%	\$ (299,000)	1	2	-50.0%	-1
OLD PALI	--	\$ 2,350,000	--	--	--	1	--	--
PACIFIC HEIGHTS	\$ 2,200,000	--	--	--	2	--	--	--
PAUOA VALLEY	\$ 800,000	--	--	--	1	--	--	--
PUNCHBOWL AREA	--	\$ 866,263	--	--	--	2	--	--
PUUNUI	--	\$ 875,000	--	--	--	1	--	--
SALT LAKE	\$ 1,085,000	--	--	--	2	--	--	--
TANTALUS	\$ 1,950,000	--	--	--	1	--	--	--
UALAKAA	--	\$ 1,725,000	--	--	--	2	--	--
UNIVERSITY	\$ 625,000	\$ 975,000	-35.9%	\$ (350,000)	1	1	0.0%	0
Metro Region	\$ 915,000	\$ 892,500	2.5%	\$ 22,500	36	36	0.0%	0

North Shore Region

HALEIWA	\$ 978,500	\$ 1,330,000	-26.4%	\$ (351,500)	2	1	100.0%	1
KAHUKU	\$ 735,000	\$ 645,000	14.0%	\$ 90,000	1	1	0.0%	0
LAIE	\$ 875,000	--	--	--	3	--	--	--
MOKULEIA	\$ 700,000	\$ 987,500	-29.1%	\$ (287,500)	1	2	-50.0%	-1
PAALAAKAI	--	\$ 754,000	--	--	--	1	--	--
PUPUKEA	\$ 1,362,500	--	--	--	2	--	--	--
SUNSET AREA	\$ 1,775,000	--	--	--	3	--	--	--
SUNSET/VELZY	\$ 1,070,000	--	--	--	3	--	--	--
WAIALUA	\$ 960,000	\$ 750,000	28.0%	\$ 210,000	1	3	-66.7%	-2
North Shore Region	\$ 1,048,500	\$ 814,500	28.7%	\$ 234,000	16	8	100.0%	8

Pearl City Region

AIEA HEIGHTS	\$ 975,000	\$ 804,500	21.2%	\$ 170,500	4	6	-33.3%	-2
--------------	------------	------------	-------	------------	---	---	--------	----

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Single Family Homes Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
FOSTER VILLAGE	\$ 895,000	\$ 905,000	-1.1%	\$ (10,000)	1	1	0.0%	0
HALAWA	\$ 900,000	\$ 825,000	9.1%	\$ 75,000	1	3	-66.7%	-2
MOMILANI	\$ 860,000	\$ 767,500	12.1%	\$ 92,500	3	3	0.0%	0
NEWTOWN	\$ 1,150,000	--	--	--	1	--	--	--
PACIFIC PALISADES	\$ 778,000	\$ 710,000	9.6%	\$ 68,000	8	5	60.0%	3
PEARL CITY-UPPER	\$ 850,000	\$ 719,000	18.2%	\$ 131,000	3	9	-66.7%	-6
ROYAL SUMMIT	\$ 1,325,000	\$ 1,250,000	6.0%	\$ 75,000	1	1	0.0%	0
WAI'IAU	--	\$ 942,000	--	--	--	1	--	--
WAILUNA	--	\$ 232,000	--	--	--	1	--	--
WAIMALU	\$ 682,500	\$ 975,000	-30.0%	\$ (292,500)	2	2	0.0%	0
Pearl City Region	\$ 840,000	\$ 781,250	7.5%	\$ 58,750	24	32	-25.0%	-8

Waipahu Region

CRESTVIEW	--	\$ 545,882	--	--	--	1	--	--
HARBOR VIEW	--	\$ 645,000	--	--	--	1	--	--
RENAISSANCE	--	\$ 825,000	--	--	--	3	--	--
ROYAL KUNIA	\$ 767,500	\$ 723,000	6.2%	\$ 44,500	7	4	75.0%	3
SEAVIEW	\$ 717,000	--	--	--	1	--	--	--
VILLAGE PARK	\$ 745,000	\$ 682,500	9.2%	\$ 62,500	2	4	-50.0%	-2
WAIKELE	\$ 852,500	\$ 738,000	15.5%	\$ 114,500	2	3	-33.3%	-1
WAI'PAHU ESTATES	\$ 700,000	--	--	--	1	--	--	--
WAI'PAHU TRIANGLE	--	\$ 776,250	--	--	--	2	--	--
WAI'PAHU-LOWER	\$ 742,500	\$ 858,000	-13.5%	\$ (115,500)	4	1	300.0%	3
WAIPIO GENTRY	\$ 874,500	\$ 712,500	22.7%	\$ 162,000	2	3	-33.3%	-1
Waipahu Region	\$ 765,000	\$ 723,750	5.7%	\$ 41,250	19	22	-13.6%	-3

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Condos Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
Central Region								
LAUNANI VALLEY	\$ 436,000	\$ 395,000	10.4%	\$ 41,000	2	5	-60.0%	-3
MILILANI AREA	\$ 500,000	\$ 467,500	7.0%	\$ 32,500	11	14	-21.4%	-3
MILILANI MAUKA	\$ 435,000	\$ 425,000	2.4%	\$ 10,000	10	7	42.9%	3
WAHIAWA HEIGHTS	\$ 85,000	--	--	--	1	--	--	--
WAIPIO ACRES/WAIKALANI WOODLANDS	\$ 330,000	\$ 299,000	10.4%	\$ 31,000	15	7	114.3%	8
WILIKINA	\$ 277,500	\$ 224,000	23.9%	\$ 53,500	2	1	100.0%	1
Central Region	\$ 429,000	\$ 427,000	0.5%	\$ 2,000	41	34	20.6%	7

Diamond Hd Region								
DIAMOND HEAD	\$ 467,500	\$ 210,000	122.6%	\$ 257,500	8	1	700.0%	7
KAHALA AREA	--	\$ 802,000	--	--	--	1	--	--
KAPAHULU	--	\$ 375,000	--	--	--	1	--	--
KULIOUOU	\$ 700,000	--	--	--	1	--	--	--
ST. LOUIS	\$ 540,000	\$ 540,000	0.0%	\$ -	3	1	200.0%	2
WAIALAE NUI VLY	\$ 551,714	\$ 620,000	-11.0%	\$ (68,286)	2	3	-33.3%	-1
Diamond Hd Region	\$ 498,714	\$ 540,000	-7.6%	\$ (41,286)	14	7	100.0%	7

Ewa Plain Region								
AG/INDL/NAVY	\$ 377,500	\$ 310,000	21.8%	\$ 67,500	2	3	-33.3%	-1
EWA	\$ 405,000	\$ 399,999	1.3%	\$ 5,001	14	9	55.6%	5
EWA GEN	\$ 461,500	\$ 445,000	3.7%	\$ 16,500	1	2	-50.0%	-1
EWA GEN SODA CREEK	\$ 425,000	\$ 399,800	6.3%	\$ 25,200	3	1	200.0%	2
EWA GEN SUN TERRA ON THE PARK	--	\$ 355,000	--	--	--	1	--	--
HOAKALEI-LEI PAUKU	\$ 735,000	--	--	--	2	--	--	--
HOOPILI-AKOKO	\$ 510,000	--	--	--	1	--	--	--
HOOPILI-ILIAHI	\$ 648,000	\$ 570,000	13.7%	\$ 78,000	2	1	100.0%	1
HUELANI	--	\$ 700,000	--	--	--	1	--	--
KAPOLEI	\$ 530,000	\$ 364,000	45.6%	\$ 166,000	3	5	-40.0%	-2
KAPOLEI-KAHIKU AT MEHANA	\$ 745,000	--	--	--	1	--	--	--
KAPOLEI-MALANAI	\$ 445,000	--	--	--	1	--	--	--
KAPOLEI-MEHANA-AWAKEA	\$ 710,000	\$ 521,000	36.3%	\$ 189,000	1	2	-50.0%	-1
KAPOLEI-MEHANA-MANAWA	\$ 525,000	\$ 681,500	-23.0%	\$ (156,500)	2	2	0.0%	0
KAPOLEI-MEHANA-NANALA	--	\$ 570,000	--	--	--	1	--	--
KAPOLEI-MEHANA-OLINO	\$ 455,000	\$ 615,000	-26.0%	\$ (160,000)	5	2	150.0%	3
KAPOLEI-MEHANA-PULEWA	--	\$ 550,000	--	--	--	1	--	--
KAPOLEI-POHAKALA AT MEHANA	\$ 597,000	\$ 650,000	-8.2%	\$ (53,000)	1	1	0.0%	0
KO OLINA	\$ 697,000	\$ 607,000	14.8%	\$ 90,000	13	8	62.5%	5
OCEAN POINTE	\$ 549,500	\$ 527,000	4.3%	\$ 22,500	8	8	0.0%	0
WESTLOCH FAIRWAY	--	\$ 404,000	--	--	--	1	--	--
Ewa Plain Region	\$ 537,500	\$ 521,000	3.2%	\$ 16,500	60	49	22.4%	11

Hawaii Kai Region								
HAHAIONE-LOWER	\$ 590,000	\$ 525,000	12.4%	\$ 65,000	7	5	40.0%	2
KALAMA VALLEY	\$ 790,000	--	--	--	1	--	--	--
MARINERS VALLEY	\$ 590,000	--	--	--	2	--	--	--
WEST MARINA	\$ 845,000	\$ 718,000	17.7%	\$ 127,000	12	15	-20.0%	-3
Hawaii Kai Region	\$ 717,500	\$ 697,500	2.9%	\$ 20,000	22	20	10.0%	2

Kailua Region								
AIKAHI PARK	\$ 661,000	--	--	--	1	--	--	--
BLUESTONE	\$ 1,043,250	--	--	--	2	--	--	--

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Condos Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
COCONUT GROVE	\$ 299,000	\$ 350,000	-14.6%	\$ (51,000)	1	1	0.0%	0
ENCHANTED LAKE	\$ 655,000	--	--	--	1	--	--	--
KAILUA TOWN	\$ 570,000	\$ 527,500	8.1%	\$ 42,500	11	12	-8.3%	-1
KUKILAKILA	\$ 740,000	--	--	--	1	--	--	--
WAIMANALO	\$ 535,000	--	--	--	1	--	--	--
Kailua Region	\$ 570,000	\$ 525,000	8.6%	\$ 45,000	18	13	38.5%	5

Kaneohe Region

COUNTRY CLUB	\$ 685,000	\$ 657,500	4.2%	\$ 27,500	3	4	-25.0%	-1
HAIKU PLANTATION	\$ 620,500	\$ 580,000	7.0%	\$ 40,500	2	1	100.0%	1
HALE KOU	\$ 394,944	\$ 400,000	-1.3%	\$ (5,056)	2	2	0.0%	0
KAAAWA	\$ 345,000	--	--	--	1	--	--	--
LILIPUNA	\$ 610,000	\$ 563,000	8.3%	\$ 47,000	3	1	200.0%	2
MAHALANI	\$ 588,000	--	--	--	1	--	--	--
MAHINUI	\$ 480,000	--	--	--	1	--	--	--
PUNALUU	\$ 198,000	\$ 270,000	-26.7%	\$ (72,000)	3	1	200.0%	2
PUUALII	\$ 550,000	\$ 560,000	-1.8%	\$ (10,000)	1	3	-66.7%	-2
TEMPLE VALLEY	\$ 569,000	\$ 542,500	4.9%	\$ 26,500	3	2	50.0%	1
WINDWARD ESTATES	\$ 500,000	\$ 444,000	12.6%	\$ 56,000	9	3	200.0%	6
Kaneohe Region	\$ 550,000	\$ 560,000	-1.8%	\$ (10,000)	29	17	70.6%	12

Leeward Region

MAILI	\$ 305,000	\$ 88,650	244.0%	\$ 216,350	6	4	50.0%	2
MAKAHA	\$ 210,000	\$ 195,000	7.7%	\$ 15,000	12	8	50.0%	4
WAIANAЕ	\$ 125,000	\$ 125,500	-0.4%	\$ (500)	2	4	-50.0%	-2
Leeward Region	\$ 210,000	\$ 182,000	15.4%	\$ 28,000	20	16	25.0%	4

Makakilo Region

MAKAKILO-UPPER	\$ 415,000	\$ 430,000	-3.5%	\$ (15,000)	15	15	0.0%	0
Makakilo Region	\$ 415,000	\$ 430,000	-3.5%	\$ (15,000)	15	15	0.0%	0

Metro Region

ALA MOANA	\$ 146,000	\$ 427,500	-65.8%	\$ (281,500)	3	8	-62.5%	-5
ALIAMANU	\$ 290,000	--	--	--	1	--	--	--
CHINATOWN	\$ 392,000	\$ 505,000	-22.4%	\$ (113,000)	5	2	150.0%	3
DILLINGHAM	\$ 525,000	--	--	--	1	--	--	--
DOWNTOWN	\$ 395,000	\$ 357,000	10.6%	\$ 38,000	8	7	14.3%	1
HOLIDAY MART	\$ 337,500	\$ 349,000	-3.3%	\$ (11,500)	2	8	-75.0%	-6
KAKAAKO	\$ 720,000	\$ 782,500	-8.0%	\$ (62,500)	25	46	-45.7%	-21
KALIHI AREA	\$ 215,000	\$ 349,875	-38.5%	\$ (134,875)	1	2	-50.0%	-1
KAPAHULU	\$ 365,000	\$ 352,500	3.5%	\$ 12,500	1	2	-50.0%	-1
KAPALAMA	--	\$ 297,500	--	--	--	2	--	--
KAPIO/KINAU/WARD	\$ 167,500	\$ 223,000	-24.9%	\$ (55,500)	2	1	100.0%	1
KAPIOLANI	\$ 502,500	\$ 460,000	9.2%	\$ 42,500	13	9	44.4%	4
LILIHA	--	\$ 201,000	--	--	--	1	--	--
MAKIKI	\$ 350,000	\$ 296,250	18.1%	\$ 53,750	3	2	50.0%	1
MAKIKI AREA	\$ 380,000	\$ 368,000	3.3%	\$ 12,000	16	15	6.7%	1
MANOA-LOWER	\$ 335,000	\$ 340,000	-1.5%	\$ (5,000)	2	1	100.0%	1
MCCULLY	\$ 132,500	\$ 216,000	-38.7%	\$ (83,500)	2	2	0.0%	0
MOANALUA VALLEY	\$ 730,800	--	--	--	1	--	--	--
MOIILILI	\$ 370,000	\$ 448,500	-17.5%	\$ (78,500)	9	8	12.5%	1
NUUANU-LOWER	\$ 420,000	\$ 507,500	-17.2%	\$ (87,500)	3	4	-25.0%	-1

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Condos Sold - October 2020 vs 2019

(Based on region and neighborhood groupings as listed in MLS)



	<u>2020 Median</u>	<u>2019 Median</u>	<u>+/-</u>	<u>+/-</u>	<u>2020 Sold</u>	<u>2019 Sold</u>	<u>+/-</u>	<u>+/-</u>
PAWAA	\$ 280,000	\$ 280,000	0.0%	\$ -	3	3	0.0%	0
PUNAHOU	\$ 415,000	\$ 355,000	16.9%	\$ 60,000	4	5	-20.0%	-1
PUNCHBOWL AREA	\$ 353,750	\$ 335,000	5.6%	\$ 18,750	12	9	33.3%	3
PUNCHBOWL-LOWER	\$ 311,000	\$ 183,000	69.9%	\$ 128,000	4	2	100.0%	2
SALT LAKE	\$ 405,000	\$ 405,000	0.0%	\$ -	22	13	69.2%	9
UNIVERSITY	\$ 280,000	\$ 305,000	-8.2%	\$ (25,000)	1	1	0.0%	0
WAIKIKI	\$ 365,000	\$ 430,000	-15.1%	\$ (65,000)	60	77	-22.1%	-17
Metro Region	\$ 399,500	\$ 432,500	-7.6%	\$ (33,000)	204	230	-11.3%	-26

North Shore Region

KUILIMA	\$ 489,000	\$ 620,000	-21.1%	\$ (131,000)	1	1	0.0%	0
WAIALUA	\$ 255,000	\$ 344,000	-25.9%	\$ (89,000)	4	3	33.3%	1
North Shore Region	\$ 255,000	\$ 347,000	-26.5%	\$ (92,000)	5	4	25.0%	1

Pearl City Region

AIEA HEIGHTS	\$ 634,000	\$ 587,500	7.9%	\$ 46,500	1	1	0.0%	0
HALAWA	\$ 399,900	\$ 451,700	-11.5%	\$ (51,800)	3	2	50.0%	1
MANANA	\$ 240,000	\$ 310,000	-22.6%	\$ (70,000)	1	3	-66.7%	-2
NAVY/FEDERAL	--	\$ 378,000	--	--	--	1	--	--
NEWTOWN	\$ 515,000	\$ 555,000	-7.2%	\$ (40,000)	3	5	-40.0%	-2
PEARL CITY-LOWER	\$ 376,500	--	--	--	2	--	--	--
PEARL CITY-UPPER	\$ 299,000	--	--	--	1	--	--	--
PEARLRIDGE	\$ 420,000	\$ 403,250	4.2%	\$ 16,750	15	22	-31.8%	-7
WAIALU	\$ 445,000	\$ 371,050	19.9%	\$ 73,950	3	4	-25.0%	-1
WAILUNA	--	\$ 585,000	--	--	--	3	--	--
WAIMALU	--	\$ 298,000	--	--	--	1	--	--
Pearl City Region	\$ 420,000	\$ 426,700	-1.6%	\$ (6,700)	29	42	-31.0%	-13

Waipahu Region

ROYAL KUNIA	\$ 401,500	\$ 405,000	-0.9%	\$ (3,500)	2	2	0.0%	0
VILLAGE PARK	\$ 358,500	--	--	--	2	--	--	--
WAIKELE	\$ 468,750	\$ 420,000	11.6%	\$ 48,750	8	7	14.3%	1
WAIPAHU-LOWER	\$ 290,000	\$ 313,000	-7.3%	\$ (23,000)	4	5	-20.0%	-1
WAIPIO GENTRY	\$ 365,000	\$ 365,000	0.0%	\$ -	7	11	-36.4%	-4
Waipahu Region	\$ 388,000	\$ 375,000	3.5%	\$ 13,000	23	25	-8.0%	-2

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2020. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.