# SOUNDS AND SMELLS FOR YOUR HOME

The atmosphere you create as a part of a staged home is very important when selling your home. Provide a feel of ease and relaxation to prospective buyers so that they can imagine themselves living in your home.

# MUSIC SUBTLETY IS KEY

The key to nice music in your home is control of volume. A faint and unnoticed volume is best because the goal is to relax and create a pleasant experience for all potential buyers.

### MUSIC FOR THE MAIN ROOM

Subtle music playing in the main room of the house is a great idea, but do set up inconspicuous speakers. This includes your living room, main entry, kitchen, etc. As for the bathroom and bedrooms, it is not necessary to have music in every single room unless the entire home has surround system.

### LIGHT PIANO

Light piano playing or music is great for the staged home. Piano is generally liked by all people and recommended for a luxury style home.

### EASY LISTENING

Combine piano with another instrument to produce a unique and relaxing sound. No elevator music! This choice is recommended for a modern, warm home feel.

### LIGHT JAZZ

Be careful, some Jazz music is very noisy! Light Jazz on the other hand is often very relaxing and pleasant and can add an acre of elegance to your home. This choice is recommended for a classic, traditional home feel.

# SOOTHING SOUDS

There are many atmosphere soundtracks that have wonderful atmospheric sounds like the ocean, rain forest, and sounds of nature.

# FAULOUS FRAGRANCE

Another way to relax and entice the prospective buyer is to make sure your house smells great. Use subtle fragrance including linen sprays, potpourri, and scented candles to add an appropriate sensory atmosphere.

# NATURAL FRAGRANCE

Many flowers, plants and small trees or shrubs create wonderful natural fragrances. Have some fun!

# FRAGRANCE ARRANGING

Please choose appropriate fragrances for different rooms in your house and stay away from mixing fragrances. Choose subtle spice or cinnamon for the kitchen and elegant floral, vanilla, or freesia type scents for the bathrooms.

# **AROMATHERAPY & AUDIO RELAXATION**

Aromatherapy and audio relaxation are techniques used to create a pleasant state of being and effective in mood elevation.